### **City of Manitowoc - Medical Funding Analysis Report**

#### **Medical Summary**

Prepared By: Date Prepared: Plan Year: Associated Financial Group 09/17/18 01/01/18 - 12/31/18

#### Medical & Rx Carriers:

Anthem & Anthem

Monthly Enrollment	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Total
Single	49	49	48	49	49	47	45	46					382
Family	149	149	151	153	153	153	151	152					1,211
Total	198	198	199	202	202	200	196	198					1,593
Total Members	575	575	581	589	590	587	574	577					4,648
Total Medical Funding													
Single	29,719.97	29,719.97	29,113.44	29,719.97	29,719.97	28,506.91	27,293.85	27,900.38					\$231,694.46
Family	229,302.06	229,302.06	232,379.94	235,457.82	235,457.82	235,457.82	232,379.94	233,918.88					\$1,863,656.34
Sum of Total Medical Funding	\$259,022.03	\$259,022.03	\$261,493.38	\$265,177.79	\$265,177.79	\$263,964.73	\$259,673.79	\$261,819.26					\$2,095,350.80
Fixed Medical Costs													
Single	6,531.21	6,531.21	6,397.92	6,531.21	6,531.21	6,264.63	5,998.05	6,131.34					\$50,916.78
Family	39,334.51	39,334.51	39,862.49	40,390.47	40,390.47	40,390.47	39,862.49	40,126.48					\$319,691.89
AFG Consulting Fee	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00					\$28,000.00
Sum of Total Fixed Medical Costs	\$49,365.72	\$49,365.72	\$49,760.41	\$50,421.68	\$50,421.68	\$50,155.10	\$49,360.54	\$49,757.82					\$398,608.67
Total Fixed Costs	\$49,365.72	\$49,365.72	\$49,760.41	\$50,421.68	\$50,421.68	\$50,155.10	\$49,360.54	\$49,757.82					\$398,608.67
Claims Costs													
Medical Claims	184,709.00	163,652.00	131,347.00	164,074.00	89,751.00	173,829.00	81,942.00	133,582.00					\$1,122,886.00
Prescription Drug Claims	59,275.00	70,049.00	65,267.00	80,393.00	57,808.00	78,771.00	64,522.00	58,756.00					\$534,841.00
Clinic Rental	172.05	172.05	172.05	172.05	172.05	172.05	172.05	172.05					\$1,376.40
Clinic Expenses	5,993.44	5,309.90	6,095.38	5,526.46	6,327.66	5,563.16	5,850.56	5,698.85					\$46,365.41
Discount Share	4,521.93	3,863.16	3,396.29	4,795.57	0.00	7,456.82	2,422.95	1,632.44					\$28,089.16
Sum of Total Claims Costs	\$254,671.42	\$243,046.11	\$206,277.72	\$254,961.08	\$154,058.71	\$265,792.03	\$154,909.56	\$199,841.34					\$1,733,557.97
Reimbursements													
Specific Excess Loss	(10,056.95)	0.00	(3,339.47)	(12,233.09)	(184.14)	(1,424.42)	(45.46)	(300.86)					(27,584.39)
Prescription Drug Rebate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00					0.00
Sum of Reimbursements	(\$10,056.95)	\$0.00	(\$3,339.47)	(\$12,233.09)	(\$184.14)	(\$1,424.42)	(\$45.46)	(\$300.86)					(\$27,584.39)
Total Costs	\$293,980.19	\$292,411.83	\$252,698.66	\$293,149.67	\$204,296.25	\$314,522.71	\$204,224.64	\$249,298.30					\$2,104,582.25
Funding Less Costs	(\$34,958.16)	(\$33,389.80)	\$8,794.72	(\$27,971.88)	\$60,881.54	(\$50,557.98)	\$55,449.15	\$12,520.96					(\$9,231.45)
YTD Plan Performance	(\$34,958.16)	(\$68,347.96)	(\$59,553.24)	(\$87,525.12)	(\$26,643.58)	(\$77,201.56)	(\$21,752.41)	(\$9,231.45)					1
YTD % of Total Costs to Funding													100.44%
YTD Average Monthly Cost Per Employee	\$1,484.75	\$1,480.79	\$1,410.24	\$1,420.63	\$1,337.87	\$1,377.03	\$1,329.95	\$1,321.14					\$1,321.14

NOTE: For the month of February 2018, the City Council and Mayor declared a premium holiday for all employees enrolled in the medical plan.

### **City of Manitowoc - Medical Funding Analysis Report**

Plan Name:

Medical Plan

Medical & Rx Carriers:

Anthem & Anthem

Total Monthly Funding									
Single Family									
\$606.53	\$1,538.94								

Prepared By: Date Prepared: Associated Financial Group 09/17/18

Plan Year:

01/01/18 - 12/31/18

**Total Monthly Fixed Costs** Single Family \$40.22 Administration Fee \$40.22 Specific Stop Loss (\$100,000) \$72.40 \$202.75 Aggregate Stop Loss \$9.44 \$9.44 COBRA \$1.50 \$1.50 Go365 Platform and Incentives \$9.53 \$9.53 \$0.20 \$0.55 \$133.29 \$263.99 **Sum of Total Monthly Fixed Costs** 

onthly Enrollment	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Total
Single	49	49	48	49	49	.47	45	46					38
Family	149	149	151	153	153	153	151	152					1,21
otal	198	198	199	202	202	200	196	198					1,59
otal Funding													
Single	29,719.97	29,719.97	29,113.44	29,719.97	29,719.97	28,506.91	27,293.85	27,900.38					\$231,694.4
Family	229,302.06	229,302.06	232,379.94	235,457.82	235,457.82	235,457.82	232,379.94	233,918.88					\$1,863,656.3
um of Total Funding	\$259,022.03	\$259,022.03	\$261,493.38	\$265,177.79	\$265,177.79	\$263,964.73	\$259,673.79	\$261,819.26					\$2,095,350.8
xed Costs													
Single	6,531.21	6,531.21	6,397.92	6,531.21	6,531.21	6,264.63	5,998.05	6,131.34					\$50,916.7
Family	39,334.51	39,334.51	39,862.49	40,390.47	40,390.47	40,390.47	39,862.49	40,126.48					\$319,691.8
AFG Consulting Fee	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00					\$28,000.0
um of Total Fixed Costs	\$49,365.72	\$49,365.72	\$49,760.41	\$50,421.68	\$50,421.68	\$50,155.10	\$49,360.54	\$49,757.82					\$398,608.6
aims Costs													
Medical Claims	184,709.00	163,652.00	131,347.00	164,074.00	89,751.00	173,829.00	81,942.00	133,582.00					\$1,122,886.0
Prescription Drug Claims	59,275.00	70,049.00	65,267.00	80,393.00	57,808.00	78,771.00	64,522.00	58,756.00					\$534,841.0
um of Total Claims Costs	\$243,984.00	\$233,701.00	\$196,614.00	\$244,467.00	\$147,559.00	\$252,600.00	\$146,464.00	\$192,338.00					\$1,657,727.0
eimbursements													
Specific Excess Loss	(10,056.95)	0.00	(3,339.47)	(12,233.09)	(184.14)	(1,424.42)	(45.46)	(300.86)					(\$27,584.3
Prescription Drug Rebate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00					\$0.0
um of Reimbursements	(\$10,056.95)	\$0.00	(\$3,339.47)	(\$12,233.09)	(\$184.14)	(\$1,424.42)	(\$45.46)	(\$300.86)					(\$27,584.3
otal Costs	\$283,292.77	\$283,066.72	\$243,034.94	\$282,655.59	\$197,796.54	\$301,330.68	\$195,779.08	\$241,794.96					\$2,028,751.2
unding Less Costs	(\$24.270.74)	(\$24,044.69)	\$18,458.44	(\$17,477.80)	\$67.381.25	(\$37,365.95)	\$63,894.71	\$20,024.30					\$66,599.5
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TD Plan Performance	(\$24,270.74)	(\$48,315.43)	(\$29,856.99)	(\$47,334.79)	\$20,046.46	(\$17,319.49)	\$46,575.22	\$66,599.52					
TD % of Total Costs to Funding													96.82
TD Average Monthly Cost													
Per Employee	\$1,430.77	\$1,430.20	\$1,360.33	\$1,370.20	\$1,291,14	\$1,327.09	\$1,280.97	\$1.273.54					\$1,273.5

## **City of Manitowoc - Dental Funding Analysis Report**

\$13,019.28

\$13,954.21

Dental Summary

Prepared By:

Associated Financial Group

Date Prepared: Plan Year:

09/17/18 01/01/18 - 12/31/18

\$136,473.40

Dental Carriers

Anthem

**Sum of Total Claims Costs** 

Monthly Enrollment	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Total
Single	53	53	52	53	53	51	51	53					419
Family	143	144	146	149	148	149	147	146					1,172
Total	196	197	198	202	201	200	198	199					1,591
Total Funding													
Single	2,135.09	2,135.09	2,086.12	2,102.21	2,102.21	2,004.27	2,004.27	2,102.21					\$16,671.47
Family	15,315.44	15,352.60	15,508.90	15,702.36	15,583.22	15,702.36	15,464.08	15,344.94					\$123,973.90
Sum of Total Funding	\$17,450.53	\$17,487.69	\$17,595.02	\$17,804.57	\$17,685.43	\$17,706.63	\$17,468.35	\$17,447.15					\$140,645.37

Fixed Costs									
Single	142.04	142.04	139.36	142.04	142.04	136.68	136.68	142.04	\$1,122.92
Family	383.24	385.92	391.28	399.32	396.64	399.32	393.96	391.28	\$3,140.96
Sum of Total Fixed Costs	\$525.28	\$527.96	\$530.64	\$541.36	\$538.68	\$536.00	\$530.64	\$533.32	\$4,263.88
Claims Costs									
Dental Claims	13,019.28	13,954.21	20,340.52	17,053.38	21,230.88	14,208.92	13,876.04	22,790.17	\$136,473.40

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Total Costs	\$13,544.56	\$14,482.17	\$20,871.16	\$17,594.74	\$21,769.56	\$14,744.92	\$14,406.68	\$23,323.49	\$140,737.28
Funding Less Costs	\$3 905 97	\$3,005,52	(\$3.276.14)	\$209.83	(\$4.084.13)	\$2 961 71	\$3,061,67	(\$5,876,34)	(\$91.91)

\$14,208.92

\$13,876.04

\$22,790.17

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YTD Plan Performance	\$3,905.97	\$6,911.49	\$3,635.35	\$3,845.18	(\$238.95)	\$2,722.76	\$5,784.43	(\$91.91)	

\$21,230.88

\$17,053.38

\$20,340.52

YTD % of Total Costs to Funding	100.07%

YTD Average Monthly Cost									
Per Employee	\$69.10	\$71.31	\$82.74	\$83.85	\$88.79	\$86.27	\$84.35	\$88.46	\$88.46

# **City of Manitowoc - Dental Funding Analysis Report**

Plan Name:

**Enhanced Dental** 

Prepared By: Date Prepared: Associated Financial Group 09/17/18

Plan Year:

01/01/18 - 12/31/18

**Dental Carriers:** Anthem

Total Monthly Funding											
Single	Family										
\$48.97	\$119.14										

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	Total Monthly Fixed Costs							
	Single	Family						
Administration Fee	\$2.68	\$2.68						
Renewal Fee	\$0.00	\$0.00						
um of Total Monthly Fixed Costs	\$2.68	\$2.68						

Monthly Enrollment	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Total
Single	39	39	38	38	38	36	36	38					302
Family	122	122	123	124	123	124	122	121					981
Total	161	161	161	162	161	160	158	159					1,283
Total Funding													
Single	1,909.83	1,909.83	1,860.86	1,860.86	1,860.86	1,762.92	1,762.92	1,860.86					\$14,788.94
Family	14,535.08	14,535.08	14,654.22	14,773.36	14,654.22	14,773.36	14,535.08	14,415.94					\$116,876.34
Sum of Total Funding	\$16,444.91	\$16,444.91	\$16,515.08	\$16,634.22	\$16,515.08	\$16,536.28	\$16,298.00	\$16,276.80					\$131,665.28
Fixed Costs													
Single	104.52	104.52	101.84	101.84	101.84	96.48	96.48	101.84					\$809.36
Family	326.96	326.96	329.64	332.32	329.64	332.32	326.96	324.28					\$2,629.08
Sum of Total Fixed Costs	\$431.48	\$431.48	\$431.48	\$434.16	\$431.48	\$428.80	\$423.44	\$426.12					\$3,438.44
Claims Costs													
Dental Claims	12,449.28	12,894.21	18,826.52	15,186.38	19,864.88	12,406.92	13,727.04	20,600.17					\$125,955.40
Sum of Total Claims Costs	\$12,449.28	\$12,894.21	\$18,826.52	\$15,186.38	\$19,864.88	\$12,406.92	\$13,727.04	\$20,600.17					\$125,955.40
Total Costs	\$12,880.76	\$13,325.69	\$19,258.00	\$15,620.54	\$20,296.36	\$12,835.72	\$14,150.48	\$21,026.29					\$129,393.84
Funding Less Costs	\$3,564.15	\$3,119.22	(\$2,742.92)	\$1,013.68	(\$3,781.28)	\$3,700.56	\$2,147.52	(\$4,749.49)					\$2,271.44
YTD Plan Performance	\$3,564.15	\$6,683.37	\$3,940.45	\$4,954.13	\$1,172.85	\$4,873.41	\$7,020.93	\$2,271.44					
YTD % of Total Costs to Funding													98.27%
YTD Average Monthly Cost Per Employee	\$80.00	\$81.39	\$94.13	\$94.71	\$100.97	\$97.53	\$96.41	\$100.85					\$100.85

# **City of Manitowoc - Dental Funding Analysis Report**

Plan Name:

Preventative Dental

Prepared By: Date Prepared: Associated Financial Group 09/17/18

Plan Year:

01/01/18 - 12/31/18

**Dental Carriers:** 

Anthem

Total Monthly Funding					
Single	Family				
\$16.09	\$37.16				

	Total Monthly Fixed Costs					
	Single	Family				
Administration Fee	\$2.68	\$2.68				
Renewal Fee	\$0.00	\$0.00				
Sum of Total Monthly Fixed Costs	\$2.68	\$2.68				

Monthly Enrollment	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Total
Single Family	14	14	14	15	15	15	15	15					117
Family <b>Total</b>	21 35	22 36	23	25 40	25 40	25 40	25 40	25 40					191 308
Total		30	31	40	40	40	40	40					300
Total Funding													
Single	225.26	225.26	225.26	241.35	241.35	241.35	241.35	241.35					\$1,882.53
Family Sum of Total Funding	780.36 \$1,005.62	817.52 \$1,042.78	854.68 \$1,079.94	929.00 \$1,170.35	929.00 \$1,170.35	929.00 \$1,170.35	929.00 \$1,170.35	929.00 \$1,170.35					\$7,097.56 \$8,980.09
Sum or rotal runding	\$1,005.62	\$1,042.70	Φ1,079.94	\$1,170.33	\$1,170.33	\$1,170.33	\$1,170.33	φ1,170.33					φο,9ου.υ9
Fixed Costs													
Single Family	37.52	37.52	37.52	40.20	40.20	40.20	40.20	40.20					\$313.56
	56.28	58.96	61.64	67.00	67.00	67.00	67.00	67.00					\$511.88
Sum of Total Fixed Costs	\$93.80	\$96.48	\$99.16	\$107.20	\$107.20	\$107.20	\$107.20	\$107.20					\$825.44
Claims Costs													
Dental Claims	570.00	1,060.00	1,514.00	1,867.00	1,366.00	1,802.00	149.00	2,190.00					\$10,518.00
Sum of Total Claims Costs	\$570.00	\$1,060.00	\$1,514.00	\$1,867.00	\$1,366.00	\$1,802.00	\$149.00	\$2,190.00					\$10,518.00
Total Costs	\$663.80	\$1,156.48	\$1,613.16	\$1,974.20	\$1,473.20	\$1,909.20	\$256.20	\$2,297.20					\$11,343.44
Funding Less Costs	\$341.82	(\$113.70)	(\$533.22)	(\$803.85)	(\$302.85)	(\$738.85)	\$914.15	(\$1,126.85)					(\$2,363.35)
Fulluling Less Costs	ψ341.82	(\$113.70)	(\$333.22)	(\$003.03)	(\$302.03)	(\$7.50.05)	φ914.13	(φ1,120.05)					(ψ2,303.33)
YTD Plan Performance	\$341.82	\$228.12	(\$305.10)	(\$1,108.95)	(\$1,411.80)	(\$2,150.65)	(\$1,236.50)	(\$2,363.35)					
YTD % of Total Costs to Funding													126.32%
YTD Average Monthly Cost Per Employee	\$18.97	\$25.64	\$31.79	\$36.54	\$36.60	\$38.55	\$33.75	\$36.83					\$36.83