



RATE PROPOSAL FOR CITY OF MANITOWOC

Current Monthly Rate Plan Charges = \$1,998.21

54 lines – US America Corporate plan

11 Primary lines

43 add a lines

26 lines on \$0/month Regional Government \$0.05 per minute plan

6 Mobile Broadband lines

Proposed Rate Plans

31 lines – New Share Plan

25 Smartphones x \$40 = \$1,000

6 Mobile Broadband cards x \$20 = \$120

30GB data pkg = \$202.50

1GB data pkg = \$36

Total monthly access charge = \$1,358.50

Smartphones receive unlimited nationwide talk, text and picture messaging

Smartphones and Mobile Broadband cards share 31GB of data

23 lines – US America Corporate plan

5 Primary lines @ \$39.96 = \$199.80

18 add a lines @ \$9.95 = \$179.10

Total monthly access charge = \$378.90

23 lines share 3,500 minutes

Unlimited Cellcom to Cellcom minutes

Unlimited Incoming minutes

Unlimited nights and weekends begin at 9 pm

32 lines on \$0/month Regional Government \$0.05 per minute plan

Usage approximately 850 minutes x \$0.05 = \$42.50

RATE PROPOSAL FOR CITY OF MANITOWOC (cont.)

Current monthly rate plan charges = \$1,998.21

Proposed monthly rate plan charges = \$1,779.90

Approximate monthly savings = \$218.31

- **2 year contract savings – 24 months x \$218.31 = \$5,239.44**
- **3 year contract savings – 36 months x \$218.31 = \$7,859.16**

Cellcom New Contract Renewal Incentive*

2 year renewal incentive = \$1,000

3 year renewal incentive = \$1,500

*Incentive to be applied on 31st day after signing renewal

Cellcom can provide a revised contract within 1-2 business days