

COMMON COUNCIL COMMITTEE MEETING 2023 EMPLOYEE BENEFITS UPDATE



October 3, 2022

Shawn Esslinger, VP, Employee Benefits Consultant

www.usi.com

THE USI ONE ADVANTAGE

© 2021 USI Insurance Services. All rights reserved.

City Medical Plan Budget/Funding History

Plan Year	City of Manitowoc's Total Budget/ Funding Rates	Rate Change by City of Manitowoc
2019	\$617.74 / \$1569.68	+1.98% (USI renewal recommendation called for +1.98%)
2020	\$620.36/\$1572.20	+0.19% (USI renewal recommendation called for 0.19% increase in rates
2021	\$620.36 / \$1572.20 Recruitment/retention/COVID concerns ->	No change from 2020 (USI renewal recommendation called for +2.7% increase in rates)
2022	\$620.36 / \$1572.20 Recruitment/retention concerns →	No change from 2021 (USI renewal recommendation called for +5.18% increase in rates) -City Finance Director allocated \$169,580 in budget/overage from reserves (\$22,045 attributable to employee contributions) to absorb excess costs for plan year 2022 est. budget.

Note: City employee contributions increased as follows- 2019 +2%, 2020 +0.04%, 2021 no increase, 2022 no increase.

City Renewal Action for Next Year

Plan Year	City of Manitowoc's Total Budget/ Funding Rates <u>per Option</u> _{Single/ Family}	Renewal Calculation
2023	 \$767.31/ \$1932.88 \$745.64/ \$1889.55 	 (Option 1) No plan changes, with exception of doubling City HSA contributions would result in a +23.05% increase (Option 2) No plan changes (City HSA contributions would stay the same) USI
	3. \$691.71/ \$1742.43	 renewal calculation calls for +20.19% increase. (Option 3) Authorization of \$190,000 from Health Plan reserves and \$200,000 from General Fund to absorb excess costs would bring the increase down to 10.92% (includes No plan changes other than doubling City HSA contributions)

Note: City employee contributions increased as follows- 2019 +2%, 2020 +0.04%, 2021 no increase, 2022 no increase.



2022 Medical Plan Design - Benchmarking

USI Benefits Benchmarking: In all, over 8000 employers participate the 2021 survey, from dozens of industries, and nearly every state in the country.

	C/LA ON			
Bolded City benefits are at, or better than benchmark		City Government	250-500 Employees	Midwest Region
HDHP Medical Plan Deductible				
Individual deductible	\$2,000	\$2,000	\$3,000	\$3,000
Family deductible	\$4,000	\$4,000	\$6,000	\$6,000
Individual Annual out-of-pocket maximum	\$4,250	\$3,000	\$5,000	\$4,500
Family annual out-of-pocket maximum	\$8,500	\$6,000	\$10,000	\$9,000
In-network plan member coinsurance after deductible	20%	20%	20%	20%
Employer Provided HSA contribution				
Single coverage	\$400	\$650	\$650	\$504
Family coverage	\$800	\$1,100	\$1,200	\$1,130
Prescription Drug Co-pays				
Generic	20%	20%	20%	20%
Preferred Brand	20%	20%	20%	20%
Non-preferred Brand	20%	20%	20%	20%
Specialty	20%	20%	20%	20%
Monthly Medical Insurance Premiums				
Single	\$620	\$670	\$570	\$579
Family	\$1,572	\$1,802	\$1,653	\$1,682
Monthly Medical Insurance Employee Contribution*				
Single	\$78	\$87	\$140	\$136
Family	\$197	\$363	\$630	\$514
Monthly Employer Contribution Percentage				-
Single	87%	85%	85%	83%
Family	87%	84%	71%	77%

| 3

Plan Year 2023 Recommendations

City of Manitowoc

ANNUAL COST SUMMARY

Total Medical & Drug Costs						
	Current	Renewal	% Change	\$ Change		
Specific Stop Loss	\$441,124.00	\$485,243.00	10.00%	\$44,119.00		
Aggregate	\$18,626.00	\$18,626.00	0.00%	\$0.00		
Medical Administration	\$49,607.00	\$22,201.00	-55.25%	(\$27,406.00)		
HSA 1 Administration	\$4,484.00	\$4,484.00	0.00%	\$0.00		
COBRA Administration	\$1,544.00	\$1,544.00	0.00%	\$0.00		
HSA 1 Contributions	\$89,702.00	\$179,404.00	100.00%	\$89,702.00		
Annual PCORI Fee	\$1,397.79	\$1,472.94	5.38%	\$75.15		
Total Fixed Cost	\$606,484.79	\$712,974.94	17.56%	\$106,490.15		
Claims Cost	\$2,530,553.00	\$3,147,040.00	24.36%	\$616,487.00		
Total Fixed & Claims Cost	\$3,137,037.79	\$3,860,014.94	23.05%	\$722,977.15		

Option 1:

- Renew as is, with no design / program changes
 - Doubling City HSA contributions

Total Dental Costs						
Current Renewal % Change \$ Change						
Fixed Cost	\$10,854.00	\$11,336.00	4.44%	\$482.00		
Claims Cost	\$200,230.00	\$212,555.00	6.16%	\$12,325.00		
Total Fixed & Claims Cost	\$211,084.00	\$223,891.00	6.07%	\$12,807.00		

Dental calls for a
 6.07% increase

Plan Year 2023 Recommendations

City of Manitowoc

ANNUAL COST SUMMARY

Total Medical & Drug Costs						
	Current	Renewal	% Change	\$ Change		
Specific Stop Loss	\$441,124.00	\$485,243.00	10.00%	\$44,119.00		
Aggregate	\$18,626.00	\$18,626.00	0.00%	\$0.00		
Medical Administration	\$49,607.00	\$22,201.00	-55.25%	(\$27,406.00)		
HSA 1 Administration	\$4,484.00	\$4,484.00	0.00%	\$0.00		
COBRA Administration	\$1,544.00	\$1,544.00	0.00%	\$0.00		
HSA 1 Contributions	\$89,702.00	\$89,702.00	0.00%	\$0.00		
Annual PCORI Fee	\$1,397.79	\$1,472.94	5.38%	\$75.15		
Total Fixed Cost	\$606,484.79	\$623,272.94	2.77%	\$16,788.15		
Claims Cost	\$2,530,553.00	\$3,147,040.00	24.36%	\$616,487.00		
Total Fixed & Claims Cost	\$3,137,037.79	\$3,770,312.94	20.19%	\$633,275.15		

Option 2:

- Renew as is, with no design / program changes
 - Leave City HSA contributions as is

 no change

Total Dental Costs						
Current Renewal % Change \$ Change						
Fixed Cost	\$10,854.00	\$11,336.00	4.44%	\$482.00		
Claims Cost	\$200,230.00	\$212,555.00	6,16%	\$12,325.00		
Total Fixed & Claims Cost	\$211,084.00	\$223,891.00	6.07%	\$12,807.00		

Dental calls for a
 6.07% increase

Plan Year 2023 Recommendations

City of Manitowoc

ANNUAL COST SUMMARY

Total Medical & Drug Costs								
Current Renewal % Change \$ Ch								
Specific Stop Loss	\$441,124.00	\$485,243.00	10.00%	\$44,119.00				
Aggregate	\$18,626.00	\$18,626.00	0.00%	\$0.00				
Medical Administration	\$49,607.00	\$22,201.00	-55.25%	(\$27,406.00)				
HSA 1 Administration	\$4,484.00	\$4,484.00	0.00%	\$0.00				
COBRA Administration	\$1,544.00	\$1,544.00	0.00%	\$0.00				
HSA 1 Contributions	\$89,702.00	\$179,404.00	100.00%	\$89,702.00				
Annual PCORI Fee	\$1,397.79	\$1,472.94	5.38%	\$75.15				
Total Fixed Cost	\$606,484.79	\$712,974.94	17.56%	\$106,490.15				
Claims Cost	\$2,530,561.00	\$2,766,703.00	9.33%	\$236,142.00				
Total Fixed & Claims Cost	\$3,137,045.79	\$3,479,677.94	10.92%	\$342,632.15				

Total Dental Costs						
Current Renewal % Change \$ Change						
Fixed Cost	\$10,854.00	\$11,336.00	4.44%	\$482.00		
Claims Cost	\$200,230.00	\$212,555.00	6.16%	\$12,325.00		
Total Fixed & Claims Cost	\$211,084.00	\$223,891.00	6.07%	\$12,807.00		

Option 3:

- Renew as is, with no design / program changes
 - Doubling City HSA contributions
- Authorize
 \$200,000 from
 General Fund
 and \$190,000
 from health plan
 fund reserves
- Dental calls for a
 6.07% increase

Plan Year 2023 Options

KEEP:

- Robin HealthPartners medical plan administration and its HealthPartners focused provider network
 - No plan design changes to the current high-deductible plan
 - **Go365** Wellness platform and \$Bucks incentives
- Continue City sponsored Manty Clinic through Froedtert/Holy Family with access to no/low-cost care for covered employees and spouses
- Delta Dental of Wisconsin as dental plan administrator and dental provider network
- Cafeteria plan administrative services (HSA, FSA, etc.) through WEX (formerly Discovery Benefits)
- EAP services to employee and their families through Curalinc (SupportLinc)
- 100% employee insurance funded plans (through NVA vision and Mutual of Omaha disability, accident/critical illness coverages)

Plan Year 2023 Options cont. Change:

Introduce at this year's Open Enrollment:

- Wellness Related increase (double) 2023 City HSA contributions
 - <u>Silver status in Go365 by</u> 09/30/2022: \$400 employee and/or \$400 spouse -- 03/01/2023
 - <u>Gold status in Go365 by</u> 09/30/2022 \$800 employee and/or \$800 spouse -- 03/01/2023

Increased City HSA incentive in-line with Market/Benchmarks

- Cease annual onsite biometrics events after this fall's event
- Replace annual biometrics with a Primary Care Provider (PCP) engagement strategy; Employees and/or spouses who engage with a primary care provider (could be at the Manty Clinic) will be eligible for the 2024 HSA contribution (as approved by Council)

Plan Year 2023 Options cont.

Change:

Budget Related

- Authorize a total of \$390,000 to the health fund of which \$200,000 is from general fund and \$190,000 from health fund reserves
- Increase Plan Year 2023 medical funding budget 10.92% which equates to a \$342,640.15 increase of which \$299,810.13 is the City's share (87.5%) which should be added to the City's 2023 budget
- Increase dental funding budget 6.07%

Employee Contributions

- In-line with the above funding budget, increase employee monthly contributions for medical (10.92%) and dental (6.07%)
 - Increase in employee payroll contributions would continue to align under Market/Benchmarks
 - As a reminder, current 87.5% City contribution toward the cost of medical coverage is higher than Market/Benchmarks

Note: History of employee contributions:

- 2019 **+2%**
- 2020 **+0.04%**
- 2021 no increase
- 2022 no increase



Questions?



CONFIDENTIAL AND PROPRIETARY: This document and the information contained herein is confidential and proprietary information of USI Insurance Services, LLC ("USI"). Recipient agrees not to copy, reproduce or distribute this document, in whole or in part, without the prior written consent of USI. Estimates are illustrative given data limitation, may not be cumulative and are subject to change based on carrier underwriting.

© 2021 USI Insurance Services. All rights reserved.