

ENVIRONMENTAL, INC.

Date: January 20, 2016

Manitowoc, City of 911 Franklin Manitowoc, WI 54220

RCVD 1/35/16 Contacted on 1/06/16 to ask for previous Volumes and Cost it would be.

Attn: Purchasing or Management

OSI Environmental Inc. (OSI) would like to thank you for using our recycling/disposal services. Due to the spiraling downturn in oil markets over the past six months, current used oil markets are paying "far less" than OSI's cost to collect your used oil, and many refineries are not accepting used oil due to overstock and low base oil prices.

Because of these factors OSI must implement charges to collect your used oil.

Please note effective Feb 1st 2016

\$100.00 service fee for used oil bulk and drum pickups – less than 500 gallons \$150.00 service fee 500 - 1000 gallons \$200.00 service fee amounts over 1000 gallons

Please note: Regularly serviced accounts receiving weekly or bi-weekly service will be invoiced a monthly service fee based on their combined total gallons "per month". Example: 4 weekly oil collections totalling 1600 gallons = \$200 monthly service fee.

Please contact our office if you would like your used oil collection updated to a call-in service rather than a routine service stop. If you choose this option please allow 48 hours for service. We will work with you and your OSI service representative to update your preferences.

Thank you for working with OSI and please keep in mind, as the market changes we will keep reviewing your account and continue to offer fair competitive rates for used oil recycling and related services.

Sincerely,

Jon L. Burkert

Jon L. Burkert, Branch Manager OSI Environmental, Inc.- Kaukauna

City of Manitowoc

2015 WASTE OIL REPORT PREPARED BY THE DEPARTMENT OF PUBLIC WORKS

SERVICE	GALLONS	RECYCLED	Sa	alvage
DATES	MFD	DPW	Rate	Revenue
02/16/15		500	\$0.25	\$125.00
03/23/15	300		0.25	75.00
04/21/15	200	• 5	0.25	50.00
05/27/15	275		0.25	68.75
07/02/15	250		0.25	62.50
08/08/15	325		0.25	81.25
08/18/15		825	0.25	206.25
09/21/15	300		0.15	45.00
11/04/15	225		0.05	11.25
11/24/15	250 .		0.06	14.50
8	1825	825		
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TTL GALLON	S RECYCLED	2,650	TTL REV	\$539.50

Service was provided by:

OSI Environmental Inc
2253 Progress Way
Kaukauna WI 54130
phone 1-800-860-8003
fax 1-920-759-0249
Transporter EPA# MNT280011586
WDNR# 12103

smh/ajs 1/29/2016

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City of Manitowoc

SUMMARY WASTE OIL REPORT PREPARED BY THE DEPARTMENT OF PUBLIC WORKS

	GALLONS	RECYCLED	ANNUAL
YEAR	MFD	DPW	Total
1990	6,358	1,168	7,526
1991	7,798	1,480	9,278
1992	4,274	1,140	5,414
1993	5,045	1,480	6,525
1994	8,815	1,650	10,465
1995	7,380	2,690	10,070
1996	7,820	1,805	9,625
1997	6,585	2,200	8,785
1998	6,515	2,375	8,890
1999	7,875	1,300	9,175
2000	6,875	2,400	9,275
2001	5,425	1,625	7,050
2002	5,400	2,450	7,850
2003	5,400	2,250	7,650
2004	3,625	1,900	5,525
2005	4,600	1,825	6,425
2006	4,350	1,400	5,750
2007	3,675	1,825	5,500
2008	2,850	2,275	5,125
2009	4,075	2,450	6,525
2010	2,875	1,950	4,825
2011	3,025	2,275	5,300
2012	2,850	1,150	4,000
2013	2,025	1,975	4,000
2014	2,400	1,225	3,625
2015	1,825	825	2,650
Total	129,740	47,088	176,828
Average	4,990	1,811	6,801