

## PROPOSAL FOR QUOTATION

Locating materials and services provided by the Contractor will vary considerably by the number, nature and complexity of locate requests received. The following information will help the Contractor to approximate the need for equipment, material, and/or labor requirements.

**This information is not to be considered a guarantee of compensable work.**

The successful Contractor will routinely locate all storm and sanitary sewer (including laterals), and traffic signals for the City of Manitowoc.

Estimated annual locating work (Based on 2017 thru 2019)

|   | Digger's Tickets | Locates | Project Hours |
|---|------------------|---------|---------------|
| Sanitary Sewer & Storm Sewer (including laterals) | 3,200            | 1,100   | 70-150        |
| Traffic Signals                                   | 3,200            | 25-50   | 5-10          |

\* Project hours are used for locates which require more than 59 minutes locating per transmittal, excluding travel time. All billing shall be at ¼ hour increments and clearly designated as such on all invoices.

### PROPOSED SERVICE CHARGES:

Contractor shall charge for services rendered in the following manner.

| YEAR 2025   | No Locate Required | Locates | Project Hours (Per Quarter Hour) | Hourly Rate (Per Quarter Hour) |
|---|--------------------|---------|----------------------------------|--------------------------------|
| Sanitary Sewer & Storm Sewer (including laterals) | \$0.75             | \$31.00 | \$17.50                          | N/A                            |
| Traffic Signals                                   | \$0.75             | \$31.00 | \$17.50                          | N/A                            |
| Private Utility Locates                           | N/A                | N/A     | N/A                              | \$17.50                        |

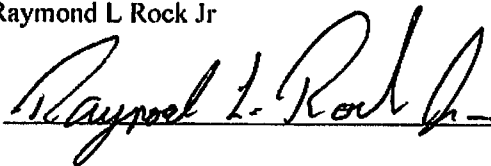
| YEAR 2026   | No Locate Required | Locates | Project Hours (Per Quarter Hour) | Hourly Rate (Per Quarter Hour) |
|---|--------------------|---------|----------------------------------|--------------------------------|
| Sanitary Sewer & Storm Sewer (including laterals) | \$0.75             | \$32.00 | \$17.50                          | N/A                            |
| Traffic Signals                                   | \$0.75             | \$32.00 | \$17.50                          | N/A                            |
| Private Utility Locates                           | N/A                | N/A     | N/A                              | \$17.50                        |

| <b>YEAR 2027</b>                                     | <b>No Locate<br/>Required</b> | <b>Locates</b> | <b>Project Hours<br/>(Per Quarter<br/>Hour)</b> | <b>Hourly Rate<br/>(Per Quarter<br/>Hour)</b> |
|--|-------------------------------|----------------|---|---|
| Sanitary Sewer & Storm Sewer<br>(including laterals) | \$0.75                        | \$33.00        | \$17.50   | N/A   |
| Traffic Signals                                      | \$0.75                        | \$33.00        | \$17.50   | N/A   |
| Private Utility Locates                              | N/A                           | N/A            | N/A   | \$17.50                                       |

| <b>YEAR 2028</b>                                     | <b>No Locate<br/>Required</b> | <b>Locates</b> | <b>Project Hours<br/>(Per Quarter<br/>Hour)</b> | <b>Hourly Rate<br/>(Per Quarter<br/>Hour)</b> |
|--|-------------------------------|----------------|---|---|
| Sanitary Sewer & Storm Sewer<br>(including laterals) | \$0.75                        | \$34.00        | \$17.50   | N/A   |
| Traffic Signals                                      | \$0.75                        | \$34.00        | \$17.50   | N/A   |
| Private Utility Locates                              | N/A                           | N/A            | N/A   | \$17.50                                       |

Printed Name & Title: Raymond L Rock Jr

Authorized Signature & Date:



Company Name: Excel Underground, LLC