City of Manitowoc - Medical Funding Analysis Report

Medical Summary

Medical & Rx Carriers:

Anthem & Anthem

Prepared By: Date Prepared: Plan Year: Associated Financial Group 11/21/17

01/01/17 - 12/31/17

Monthly Enrollment	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Total
Single	52	50	52	52	51	50	50	50	49	49	50		555
Family	144	145	146	146	144	146	147	144	146	147	148		1,603
Total	196	195	198	198	195	196	197	194	195	196	198		2,158
Total Members	560	562	567	568	560	570	576	566	569	570	576		6,244
Total Medical Funding													
Single	29,179.80	28,057.50	29,179.80	29,179.80	28,618.65	28,057.50	28,057.50	28,057.50	27,496.35	27,496.35	28,057.50		\$311,438.25
Family	204,636.96	206,058.05	207,479.14	207,479.14	204,636.96	207,479.14	208,900.23	204,636.96	207,479.14	208,900.23	210,321.32		\$2,278,007.27
Sum of Total Medical Funding	\$233,816.76	\$234,115.55	\$236,658.94	\$236,658.94	\$233,255.61	\$235,536.64	\$236,957.73	\$232,694.46	\$234,975.49	\$236,396.58	\$238,378.82		\$2,589,445.52
Fixed Medical Costs													
Single	6,400.16	6,154.00	6,400.16	6,400.16	6,277.08	6,154.00	6,154.00	6,154.00	6,030.92	6,030.92	6,154.00		\$68,309.40
Family	34,659.36	34,900.05	35,140.74	35,140.74	34,659.36	35,140.74	35,381.43	34,659.36	35,140.74	35,381.43	35,622.12		\$385,826.07
AFG Consulting Fee	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00		\$38,500.00
Sum of Total Fixed Medical Costs	\$44,559.52	\$44,554.05	\$45,040.90	\$45,040.90	\$44,436.44	\$44,794.74	\$45,035.43	\$44,313.36	\$44,671.66	\$44,912.35	\$45,276.12		\$492,635.47
Total Fixed Costs	\$44,559.52	\$44,554.05	\$45,040.90	\$45,040.90	\$44,436.44	\$44,794.74	\$45,035.43	\$44,313.36	\$44,671.66	\$44,912.35	\$45,276.12		\$492,635.47
Claims Costs													
Medical Claims	423,581.00	133,514.00	129,403.00	103,081.00	92,100.00	159.188.00	83.054.00	171,382.00	145,764.00	114,559.00	180,990.00		\$1,736,616.00
Prescription Drug Claims	46,229.00	69,598.00	54,039.00	53,958.00	45,653.00	73,149.00	66,593.00	40,173.00	75,702.00	49,939.00	66,807.00		\$641,840.00
Clinic Rental	138.75	138.75	138.75	138.75	138.75	138.75	138.75	172.05	172.05	172.05	172.05		\$1,659.45
Clinic Expenses	5,324.56	5,075.41	3,878.16	4,327.41	4,883.23	4,634.83	4,542.09	6,022.63	5,492.25	6,069.80	6,241.35		\$56,491.72
FSA Contributions	21,100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		\$21,100.00
Sum of Total Claims Costs	\$496,373.31	\$208,326.16	\$187,458.91	\$161,505.16	\$142,774.98	\$237,110.58	\$154,327.84	\$217,749.68	\$227,130.30	\$170,739.85	\$254,210.40		\$2,457,707.17
Reimbursements													
Specific Excess Loss	(109,728.20)	(70,596.44)	(666.38)	(18,894.98)	6,691.14	(10,661.69)	(11,882.74)	(12,064.58)	(25,132.61)	(26,215.18)	(44,315.47)		(323,467.13)
Prescription Drug Rebate	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00
Sum of Reimbursements	(\$109,728.20)	(\$70,596.44)	(\$666.38)	(\$18,894.98)	\$6,691.14	(\$10,661.69)	(\$11,882.74)	(\$12,064.58)	(\$25,132.61)	(\$26,215.18)	(\$44,315.47)		(\$323,467.13)
Total Costs	\$431,204.63	\$182,283.77	\$231,833.43	\$187,651.08	\$193,902.56	\$271,243.63	\$187,480.53	\$249,998.46	\$246,669.35	\$189,437.02	\$255,171.05		\$2,626,875.51
Funding Less Costs	(\$197,387.87)	\$51,831.78	\$4,825.51	\$49,007.86	\$39,353.05	(\$35,706.99)	\$49,477.20	(\$17,304.00)	(\$11,693.86)	\$46,959.56	(\$16,792.23)		(\$37,429.99)
YTD Plan Performance	(\$197,387.87)	(\$145,556.09)	(\$140,730.58)	(\$91,722.72)	(\$52,369.67)	(\$88,076.66)	(\$38,599.46)	(\$55,903.46)	(\$67,597.32)	(\$20,637.76)	(\$37,429.99)		
YTD % of Total Costs to Funding			, , , , , , , , , , , , , , , , , , , ,										- 101.45%
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YTD Average Monthly Cost Per Employee	\$2,200.02	\$1,569.02	\$1,435.18	\$1,312.54	\$1,249.36	\$1,271.75	\$1,225.89	\$1,233.65	\$1,237.11	\$1,210.05	\$1,217.27		\$1,217.27

City of Manitowoc - Medical Funding Analysis Report

Plan Name:

Medical Plan

Medical & Rx Carriers:

Anthem & Anthem

Total Monthly Funding							
Single	Family						
\$561.15	\$1,421.09						

Prepared By: Date Prepared: Associated Financial Group 11/21/17

Plan Year:

01/01/17 - 12/31/17

	Total Monthly Fixed Costs						
	Single	Family					
Administration Fee	\$46.81	\$46.81					
Specific Stop Loss (\$100,000)	\$65.14	\$182.41					
Aggregate Stop Loss	\$9.44	\$9.44					
COBRA	\$1.50	\$1.50					
PCORI	\$0.19	\$0.53					
ACA Reinsurance	\$0.00	\$0.00					
Sum of Total Monthly Fixed Costs	\$123.08	\$240.69					

Monthly Enrollment	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Total
Single Family	52 144	50 145	52 146	52 146	51 144	50 146	50 147	50 144	49 146	49 147	50 148		555 1,603
Total	196	195	198	198	195	196	197	194	195	196	198		2,158
Total Funding Single Family Sum of Total Funding	29,179.80 204,636.96 \$233,816.76	28,057.50 206,058.05 \$234,115.55	29,179.80 207,479.14 \$236,658.94	29,179.80 207,479.14 \$236,658.94	28,618.65 204,636.96 \$233,255.61	28,057.50 207,479.14 \$235,536.64	28,057.50 208,900.23 \$236,957.73	28,057.50 204,636.96 \$232,694.46	27,496.35 207,479.14 \$234,975.49	27,496.35 208,900.23 \$236,396.58	28,057.50 210,321.32 \$238,378.82		\$311,438.25 \$2,278,007.27 \$2,589,445.52
Fixed Costs Single Family AFG Consulting Fee Sum of Total Fixed Costs	6,400.16 34,659.36 \$3,500.00 \$44,559.52	6,154.00 34,900.05 \$3,500.00 \$44,554.05	6,400.16 35,140.74 \$3,500.00 \$45,040.90	6,400.16 35,140.74 \$3,500.00 \$45,040.90	6,277.08 34,659.36 \$3,500.00 \$44,436.44	6,154.00 35,140.74 \$3,500.00 \$44,794.74	6,154.00 35,381.43 \$3,500.00 \$45,035.43	6,154.00 34,659.36 \$3,500.00 \$44,313.36	6,030.92 35,140.74 \$3,500.00 \$44,671.66	6,030.92 35,381.43 \$3,500.00 \$44,912.35	6,154.00 35,622.12 \$3,500.00 \$45,276.12		\$68,309.40 \$385,826.07 \$38,500.00 \$492,635.47
Claims Costs Medical Claims Prescription Drug Claims Sum of Total Claims Costs	423,581.00 46,229.00 \$469,810.00	133,514.00 69,598.00 \$203,112.00	129,403.00 54,039.00 \$183,442.00	103,081.00 53,958.00 \$157,039.00	92,100.00 45,653.00 \$137,753.00	159,188.00 73,149.00 \$232,337.00	83,054.00 66,593.00 \$149,647.00	171,382.00 40,173.00 \$211,555.00	145,764.00 75,702.00 \$221,466.00	114,559.00 49,939.00 \$164,498.00	180,990.00 66,807.00 \$247,797.00		\$1,736,616.00 \$641,840.00 \$2,378,456.00
Reimbursements Specific Excess Loss Prescription Drug Rebate Sum of Reimbursements	(109,728.20) 0.00 (\$109,728.20)	(70,596.44) 0.00 (\$70,596.44)	(666.38) 0.00 (\$666.38)	(18,894.98) 0.00 (\$18,894.98)	6,691.14 0.00 \$6,691.14	(10,661.69) 0.00 (\$10,661.69)	(11,882.74) 0.00 (\$11,882.74)	(12,064.58) 0.00 (\$12,064.58)	(25,132.61) 0.00 (\$25,132.61)	(26,215.18) 0.00 (\$26,215.18)	(44,315.47) 0.00 (\$44,315.47)		(\$323,467.13) \$0.00 (\$323,467.13)
Total Costs	\$404,641.32	\$177,069.61	\$227,816.52	\$183,184.92	\$188,880.58	\$266,470.05	\$182,799.69	\$243,803.78	\$241,005.05	\$183,195.17	\$248,757.65		\$2,547,624.34
Funding Less Costs	(\$170,824.56)	\$57,045.94	\$8,842.42	\$53,474.02	\$44,375.03	(\$30,933.41)	\$54,158.04	(\$11,109.32)	(\$6,029.56)	\$53,201.41	(\$10,378.83)		\$41,821.18
YTD Plan Performance	(\$170,824.56)	(\$113,778.62)	(\$104,936.20)	(\$51,462.18)	(\$7,087.15)	(\$38,020.56)	\$16,137.48	\$5,028.16	(\$1,001.40)	\$52,200.01	\$41,821.18		<u>I</u>
YTD % of Total Costs to Funding													98.38%
YTD Average Monthly Cost Per Employee	\$2,064.50	\$1,487.75	\$1,374.41	\$1,261.39	\$1,203.25	\$1,229.26	\$1,186.08	\$1,194.82	\$1,199.36	\$1,172.89	\$1,180.55		\$1,180.55

City of Manitowoc - Dental Funding Analysis Report

Dental Summary

Prepared By: Date Prepared: Associated Financial Group 11/21/17

Dental Carriers

Plan Year:

01/01/17 - 12/31/17

Anthem

Monthly Enrollment	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Total
Single	54	52	53	54	53	52	52	52	53	51	52		578
Family	142	144	144	144	142	145	144	142	144	145	145		1,581
Total	196	196	197	198	195	197	196	194	197	196	197		2,159
Total Funding													
Single	2,002.56	1,911.48	1,957.02	2,002.56	1,957.02	1,911.48	1,911.48	1,941.92	1,987.46	1,926.82	1,972.36		\$21,482.16
Family _	14,553.92	14,774.94	14,774.94	14,774.94	14,478.02	14,581.85	14,547.24	14,326.22	14,547.24	14,581.85	14,581.85		\$160,523.01
Sum of Total Funding	\$16,556.48	\$16,686.42	\$16,731.96	\$16,777.50	\$16,435.04	\$16,493.33	\$16,458.72	\$16,268.14	\$16,534.70	\$16,508.67	\$16,554.21		\$182,005.17
Fixed Costs													
Single	144.72	139.36	142.04	144.72	142.04	139.36	139.36	139.36	142.04	136.68	139.36		\$1,549.04
Family _	380.56	385.92	385.92	385.92	380.56	388.60	385.92	380.56	385.92	388.60	388.60		\$4,237.08
Sum of Total Fixed Costs	\$525.28	\$525.28	\$527.96	\$530.64	\$522.60	\$527.96	\$525.28	\$519.92	\$527.96	\$525.28	\$527.96		\$5,786.12
Claims Costs													
Dental Claims	20,662.00	15,602.67	20,245.00	14,339.06	15,004.70	23,278.08	9,269.20	15,336.39	11,346.67	11,543.47	18,355.90		\$174,983.14
Sum of Total Claims Costs	\$20,662.00	\$15,602.67	\$20,245.00	\$14,339.06	\$15,004.70	\$23,278.08	\$9,269.20	\$15,336.39	\$11,346.67	\$11,543.47	\$18,355.90		\$174,983.14
Total Costs	\$21,187.28	\$16,127.95	\$20,772.96	\$14,869.70	\$15,527.30	\$23,806.04	\$9,794.48	\$15,856.31	\$11,874.63	\$12,068.75	\$18,883.86		\$180,769.26
Funding Less Costs	(\$4,630.80)	\$558.47	(\$4,041.00)	\$1,907.80	\$907.74	(\$7,312.71)	\$6,664.24	\$411.83	\$4,660.07	\$4,439.92	(\$2,329.65)		\$1,235.91
													•
YTD Plan Performance	(\$4,630.80)	(\$4,072.33)	(\$8,113.33)	(\$6,205.53)	(\$5,297.79)	(\$12,610.50)	(\$5,946.26)	(\$5,534.43)	(\$874.36)	\$3,565.56	\$1,235.91		
YTD % of Total Costs to Funding													99.32%
YTD Average Monthly Cost Per Employee	\$108.10	\$95.19	\$98.62	\$92.70	\$90.11	\$95.24	\$88.79	\$87.92	\$84.83	\$82.51	\$83.73		\$83.73

City of Manitowoc - Dental Funding Analysis Report

Plan Name:

Enhanced Dental

Prepared By: Date Prepared: Associated Financial Group 11/21/17

Plan Year:

01/01/17 - 12/31/17

Dental Carriers:

Anthem

Total Mont	nly Funding
Single	Family
\$45.54	\$110.51

	Total Monthly Fixed Costs						
	Single	Family					
Administration Fee	\$2.68	\$2.68					
Renewal Fee	\$0.00	\$0.00					
Sum of Total Monthly Fixed Costs	\$2.68	\$2.68					

Monthly Enrollment	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Total
Single	39	37	38	39	38	37	37	38	39	38	39		419
Family	127	129	129	129	126	126	126	124	126	126	126		1,394
Total	166	166	167	168	164	163	163	162	165	164	165		1,813
Total Funding													
Single	1,776.06	1,684.98	1,730.52	1,776.06	1,730.52	1,684.98	1,684.98	1,730.52	1,776.06	1,730.52	1,776.06		\$19,081.26
Family	14,034.77	14,255.79	14,255.79	14,255.79	13,924.26	13,924.26	13,924.26	13,703.24	13,924.26	13,924.26	13,924.26		\$154,050.94
Sum of Total Funding	\$15,810.83	\$15,940.77	\$15,986.31	\$16,031.85	\$15,654.78	\$15,609.24	\$15,609.24	\$15,433.76	\$15,700.32	\$15,654.78	\$15,700.32		\$173,132.20
Fixed Costs													
Single	104.52	99.16	101.84	104.52	101.84	99.16	99.16	101.84	104.52	101.84	104.52		\$1,122.92
Family	340.36	345.72	345.72	345.72	337.68	337.68	337.68	332.32	337.68	337.68	337.68		\$3,735.92
Sum of Total Fixed Costs	\$444.88	\$444.88	\$447.56	\$450.24	\$439.52	\$436.84	\$436.84	\$434.16	\$442.20	\$439.52	\$442.20		\$4,858.84
Claims Costs													
Dental Claims	19,799.00	15,123.67	19,802.00	13,854.06	13,876.70	21,374.08	8,264.20	14,224.39	10,935.67	10,944.47	17,496.90		\$165,695.14
Sum of Total Claims Costs	\$19,799.00	\$15,123.67	\$19,802.00	\$13,854.06	\$13,876.70	\$21,374.08	\$8,264.20	\$14,224.39	\$10,935.67	\$10,944.47	\$17,496.90		\$165,695.14
Total Costs	\$20,243.88	\$15,568.55	\$20,249.56	\$14,304.30	\$14,316.22	\$21,810.92	\$8,701.04	\$14,658.55	\$11,377.87	\$11,383.99	\$17,939.10		\$170,553.98
Funding Less Costs	(\$4,433.05)	\$372.22	(\$4,263.25)	\$1,727.55	\$1,338.56	(\$6,201.68)	\$6,908.20	\$775.21	\$4,322.45	\$4,270.79	(\$2,238.78)		\$2,578.22
YTD Plan Performance	(\$4,433.05)	(\$4,060.83)	(\$8,324.08)	(\$6,596.53)	(\$5,257.97)	(\$11,459.65)	(\$4,551.45)	(\$3,776.24)	\$546.21	\$4,817.00	\$2,578.22		
YTD % of Total Costs to Funding													98.51%
YTD Average Monthly Cost Per Employee	\$121.95	\$107.87	\$112.35	\$105.50	\$101.90	\$107.14	\$99.56	\$98.45	\$95.17	\$92.61	\$94.07		\$94.07

City of Manitowoc - Dental Funding Analysis Report

Plan Name:

Preventative Dental

Prepared By: Date Prepared: Associated Financial Group 11/21/17

Plan Year:

01/01/17 - 12/31/17

Dental Carriers:

Anthem

Total Monthly Funding Single Family						
Single	Family					
\$15.10	\$34.61					

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	Total Monthly Fixed Costs						
	Single	Family					
Administration Fee	\$2.68	\$2.68					
Renewal Fee	\$0.00	\$0.00					
Sum of Total Monthly Fixed Costs	\$2.68	\$2.68					

Monthly Enrollment	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	Total
Single	15	15	15	15	15	15	15	14	14	13	13		159
Family	15	15	15	15	16	19	18	18	18	19	19		187 346
Total	30	30	30	30	31	34	33	32	32	32	32		346
Total Funding													
Single Family	226.50	226.50	226.50	226.50	226.50	226.50	226.50	211.40	211.40	196.30	196.30		\$2,400.90
	519.15	519.15	519.15	519.15	553.76	657.59	622.98	622.98	622.98	657.59	657.59		\$6,472.07
Sum of Total Funding	\$745.65	\$745.65	\$745.65	\$745.65	\$780.26	\$884.09	\$849.48	\$834.38	\$834.38	\$853.89	\$853.89		\$8,872.97
Fixed Costs													
Single	40.20	40.20	40.20	40.20	40.20 42.88	40.20	40.20	37.52	37.52	34.84	34.84		\$426.12
Family	40.20	40.20	40.20	40.20	42.88	50.92	48.24	48.24	48.24	50.92	50.92		\$426.12 \$501.16
Sum of Total Fixed Costs	\$80.40	\$80.40	\$80.40	\$80.40	\$83.08	\$91.12	\$88.44	\$85.76	\$85.76	\$85.76	\$85.76		\$927.28
Claims Costs													
Dental Claims	863.00	479.00	443.00	485.00	1,128.00	1,904.00	1,005.00	1,112.00	411.00	599.00	859.00		\$9,288.00
Sum of Total Claims Costs	\$863.00	\$479.00	\$443.00	\$485.00	\$1,128.00	\$1,904.00	\$1,005.00	\$1,112.00	\$411.00	\$599.00	\$859.00		\$9,288.00
Total Costs	\$943.40	\$559.40	\$523.40	\$565.40	\$1,211.08	\$1,995.12	\$1,093.44	\$1,197.76	\$496.76	\$684.76	\$944.76		\$10,215.28
Funding Less Costs	(\$197.75)	\$186.25	\$222.25	\$180.25	(\$430.82)	(\$1,111.03)	(\$243.96)	(\$363.38)	\$337.62	\$169.13	(\$90.87)		(\$1,342.31)
YTD Plan Performance	(\$197.75)	(\$11.50)	\$210.75	\$391.00	(\$39.82)	(\$1,150.85)	(\$1,394.81)	(\$1,758.19)	(\$1,420.57)	(\$1,251.44)	(\$1,342.31)		
YTD % of Total Costs to Funding													115.13%
YTD Average Monthly Cost Per Employee	\$31.45	\$25.05	\$22.51	\$21.60	\$25.18	\$31.34	\$31.61	\$32.36	\$30.45	\$29.52	\$29.52		\$29.52