

Manitowoc Fire Department 2014 Rate Survey

Description Charge	Port Washington Fire & EMS Level of Service: EMT-P	Oshkosh Fire Department Level of Service: EMT-P	Beaver Dam Fire Department Level of Service: EMT-P	North Fond du Lac Fire & EMS Level of Service: EMT-P	Watertown Fire Department Level of Service: EMT-P	Manitowoc Fire Department Level of Service: EMT-P	Average
BLS - Resident	\$525.00	\$ 550.00	\$ 550.00	\$ 625.00	\$ 575.00	\$ 625.00	\$ 575.00
BLS - Non Resident	\$600.00	\$ 650.00	\$ 650.00	\$ 725.00	\$ 675.00	\$ 725.00	\$ 670.83
ALS1 - Resident	\$600.00	\$ 650.00	\$ 650.00	\$ 725.00	\$ 675.00	\$ 625.00	\$ 654.17
ALS1 - Non Resident	\$675.00	\$ 750.00	\$ 750.00	\$ 825.00	\$ 775.00	\$ 725.00	\$ 750.00
ALS2 - Resident	\$700.00	\$ 700.00	\$ 750.00	\$ 775.00	\$ 725.00	\$ 770.00	\$ 736.67
ALS2 - Non Resident	\$800.00	\$ 800.00	\$ 825.00	\$ 875.00	\$ 825.00	\$ 870.00	\$ 832.50
SCT - Resident	N/S/R	N/S/C	\$ 1,025.00	N/S/R	\$ 850.00	\$ 900.00	\$ 925.00
SCT - Non Resident	N/S/R	N/S/C	\$ 1,025.00	N/S/R	\$ 925.00	\$ 970.00	\$ 973.33
Mileage - Resident	\$12.75	\$ 15.00	\$ 15.00	\$ 14.00	\$ 13.00	\$ 15.00	\$ 14.13
Mileage - Non Resident	\$13.00	\$ 15.00	\$ 15.50	\$ 14.50	\$ 13.75	\$ 15.00	\$ 14.46
Oxygen - Local	\$60.00	\$ 55.00	\$ 60.00	\$ 60.00	\$ 70.00	\$ 65.00	\$ 61.67
Spinal Immobilization	\$125.00	\$ 125.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 150.00	\$ 141.67
BLS On Scene Care - Res.	\$200.00	\$ 80.00	\$ 225.00	\$ 300.00	\$ 525.00	\$ 200.00	\$ 255.00
ALS On Scene Care - Res.	\$600.00	\$ 80.00	\$ 600.00	\$ 725.00	\$ 550.00	\$ 450.00	\$ 500.83
ALS On Scene Care - Non Res.	\$675.00	\$ 550.00	\$ 700.00	\$ 825.00	\$ 650.00	\$ 550.00	\$ 658.33

N/S/R = NO SPECIFIC RATE PROVIDED
N/C = NO CHARGE



Manitowoc Fire Department Recommended Rates

See Attached Survey for Comparisons in Your Area

<u>BLS Base Rate</u>	<u>Current</u>	<u>Recommendation</u>
➤ Resident	\$ 625.00	\$ 625.00
➤ Non-Resident	\$ 725.00	\$ 725.00
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

ALS1 Emergency Rates – ALS1 Base Rate would be charged when it is medically necessary or an assessment by an advanced life support (ALS) provider is given and does one or more ALS interventions.

➤ Resident	\$ 625.00	\$ 650.00
➤ Non-Resident	\$ 725.00	\$ 750.00
▪ Non-Resident rates are reimbursed by virtually all-private insurance companies.		

ALS2 Base Rates – ALS2 Base Rate would be charged when it is medically necessary to administer at least three different medications by intravenous push/bolus or continuous infusion or provide one or more of the following ALS procedures; manual defibrillation/cardioversion, endotracheal intubation, central venous line, cardiac pacing, chest compression, surgical airway, intraosseous line.

➤ Resident	\$ 770.00	\$ 770.00
➤ Non-Resident	\$ 870.00	\$ 870.00

SCT Base Rate - SCT Base Rate would be charged when it is medically necessary for a critically injured or ill patient to be transferred from one hospital to another hospital. The level of service being provided has to be beyond the scope of the paramedic. This is necessary when a beneficiary's condition requires ongoing care that must be provided by one or more health professionals in an appropriate specialty area, e.g., nursing, medical respiratory care, cardiovascular care, or a paramedic with additional training.

➤ SCT - Resident	\$ 900.00	\$ 925.00
➤ SCT - Non-Resident	\$ 970.00	\$ 970.00

Mileage – Charges for mileage must be based on loaded mileage only, from the pickup of a patient to arrival at the destination. The difference between the two recorded odometer readings should always be rounded up to the nearest tenth of a mile.

➤ Resident	\$ 15.00	\$ 15.00
➤ Non-Resident	\$ 15.00	\$ 15.00

<u>Procedures</u>	<u>Current</u>	<u>Recommendation</u>
➤ Oxygen	\$ 65.00	\$ 65.00
▪ Oxygen is a reimbursable charge that is paid by virtually every insurance company.		
➤ Spinal Immobilization	\$ 150.00	\$ 150.00
▪ This is payable except in the case of Medicare and Medical Assistance patients.		
▪ Primarily this is covered by Auto Insurance carriers with a high success rate for reimbursement.		
➤ All other procedures should be included as part of the base rate.		

BLS On Scene Care – This is charged when your service responds to a call, provides treatment, and the patient refuses transport and/or is simply not transported.

➤ Any Residence	\$ 200.00	\$ 250.00
-----------------	-----------	-----------

ALS On Scene Care – This is charged when your service responds to a call, provides treatment including an ALS assessment or at least one ALS intervention. The rate should equal the ALS base rate because of the level of service given, example being, treating a diabetic who then does not require transport.

➤ Resident	\$ 450.00	\$ 500.00
➤ Non-Resident	\$ 550.00	\$ 650.00

Reminder – By increasing your rates; with insurance companies, your service's approved reimbursable rates should increase.

Yes, we would like to adopt the recommended rates effective _____, 2014.

No, we would not like to adopt the recommended rates.

Yes, we would like to adopt the rates with the changes we have indicated, effective _____, 2014.

www.lifequest-services.com

Signature

Title

Date

Manitowoc Fire Department 2014 Financial Impact Summary

Item Increased	Approximate Billed in One Year Period*	Amount of Increase	Projected Revenue
BLS Base Rate - Resident	237	\$0.00	\$0.00
BLS Base Rate - Non Resident	39	\$0.00	\$0.00
ALS1 Base Rate - Resident	844	\$25.00	\$21,090.00
ALS1 Base Rate - Non Resident	172	\$25.00	\$4,301.25
ALS2 Base Rate - Resident	12	\$0.00	\$0.00
ALS2 Base Rate - Non Resident	5	\$0.00	\$0.00
SCT - Resident	0	\$25.00	\$9.25
SCT - Non Resident	0	\$0.00	\$0.00
Mileage - Resident	7825	\$0.00	\$0.00
Mileage - Non Resident	3738	\$0.00	\$0.00
Oxygen	408	\$0.00	\$0.00
Spinal Immobilization	68	\$0.00	\$0.00
BLS On Scene Care	95	\$50.00	\$4,736.00
ALS On Scene Care - Resident	3	\$50.00	\$166.50
ALS On Scene Care - Non Resident	0	\$100.00	\$37.00
Total Estimated Increase in Charges			\$30,340.00
Estimated Budget Figure Increase**			\$9,133.31

* Due to the impact of the Medicare Fee Schedule, these numbers do not include the estimated 63% of your patients that have Medicare and Medicaid type payors.

** For budget purposes, revenue should be figured at a 70% collection rate to reflect allowances for Regulated Insurance Companies and Bad Debt Adjustments (uncollectible).

Reminder: Revenue is directly proportionate to the number of billable transports and payor mix experienced by your ambulance service as well as the documentation provided by your service to LifeQuest. This number may fluctuate as much as 20% annually.

www.lifequest-services.com