MANITOWOC CITY OF MANITOWOC WISCONSIN, USA

18-0854



CITY OF MANITOWOC

WISCONSIN, USA www.manitowoc.org

August 10, 2018

To:

Mayor and Common Council

From:

Industrial Development Corporation

Subject:

Discussion and Possible Action on Land Sale of Parcel 449-007-022 to

the Metal Ware Corp in the Manitowoc I-43 Industrial Park

Subdivision No. 3

Dear Mayor and Common Council:

At the August 9, 2018 meeting of the Manitowoc Industrial Development Corporation, the Corporation considered all items on its agenda, including the item identified above, and wishes to report and recommend to the Common Council the following actions to: i) approve the sale of land described as Lot 3 of a Certified Survey recorded in Volume 33, Page 201 subject to the land sale policy, ii) authorization for City staff to negotiate and finalize the offer to purchase and terms of the sale and iii) to proceed to close the land with city officials authorized to sign all the related documents.

Respectfully Submitted Paul Braun Secretary

Attachment: Maps

Metal Ware Corp. Attn: Rick Carey, President 1700 Monroe Street Two Rivers, WI 54241

THE Metal Ware CORP

1700 Monroe Street • P.O. Box 237 • Two Rivers, WI 54241-0237 • P: 920.793.1368 • FAX: 920.793.1086 nesco.com • chardproducts.com

June 6, 2018

City of Manitowoc Common Council and Industrial Development Corporation Attn: Community Development Department 900 Quay Street Manitowoc, WI 54220

Ladles and Gentlemen,

This letter is to inform you that The Metal Ware Corporation (hereafter; Metal Ware) intends to:

- Purchase approximately the South 15-20 acres of parcels# 449-007-010 and #449-007-020
- Obtain an option on an additional 5-10 acres within the same parcels for a total of 25 acres.
- Construct a 200,000 square foot manufacturing, office, and distribution/warehousing facility.
- Break ground in the third quarter of 2018 with an anticipated completion date of July 2019.

The preliminary building plans consist of approximately 120,000 square foot distribution/warehouse, 65,000 square foot manufacturing area and 15,000 square foot office space. The exterior finishes would be a combination of masonry, EFIS, ACM panel and steel wall panel. The interior liner panel to 8' height and an interior masonry firewall. The building would be fully fire protected and have eight loading docks. Our plan is to add approximately 125 new jobs with this new facility over the next five years.

The following is Metal Ware's current financial position related to the construction of this facility:

- Total Budget: \$10,350,000
- Metal Ware's total gap financing needs as it relates to the City of Manitowoc and it's TIF: \$2,100,000. But for this financing, Metal Ware will not be able to move forward with this project.
- Our needs dictate a mix of up-front and "pay as you go" funding.

Please accept this letter of intent to begin the review process toward that end.

Sincerely,

Richard Carey

President

The Metal Ware Corporation



