

Tabulation Of Quotations Received September 28, 2016
For ONE (1) New Ambulance
For The Manitowoc Fire Rescue Department

QE-16-7

*Recommend Award to Jefferson
Fire & Safety Per attached
Letter from Fire Chief Blaser
10-11-16*

		Recommended Bidder			
Name of Company Submitting Quotation	Unit #	Price of Chassis Only	Price of Ambulance Body with all Items	Price of Options	Price of Complete Vehicle
FOSTER COACH SALES INC	1				\$144,152.00
	Total				\$144,152.00
JEFFERSON FIRE & SAFETY	1	\$29,875.00	\$127,104.00	perf bond: \$1,272.00 Chevron wall only: \$1,300.00 3M Diamond Upgrade: \$500.00	\$156,979.00
	Total				\$156,979.00 + \$1,300.00 = \$158,279.00
NORTH CENTRAL AMBULANCE SALES & SERVICE	1	\$28,441.00	\$139,262.00	Options: \$32,348.00 Chevron Pricing: \$1,400.00	\$167,703.00
	Total				\$167,703.00

*Reviewed see attachment for Recommendation.
Todd #10/12/16*



Memo

To: City of Manitowoc Common Council

From: Chief Blaser *TMB*

Date: October 12, 2016

Re: Paramedic Ambulance Purchase

I would request your review and approval for the purchase of a Budget approved Capital purchase of a new Paramedic Ambulance. Bids were received on September 28th, 2016 for the purchase. A request for proposal was created and resulted in three bids being returned. Attached you will find a copy of the three bids received. I would like to address the following for your consideration:

- The lowest bid is for a non-custom ambulance and sold as is. This particular unit would not provide for the needed space of our current equipment and configuration of this equipment that will be transferred from an existing paramedic ambulance that will be placed Out of Service (OOS). This bid was provided by *Foster Coach*.
- The remaining two bids addressed the needs that were specified within our request for proposal. The lower of the two remaining bids was from *Jefferson Fire & Safety* that has provided our last two paramedic units. There paramedic ambulance provides for consistency in our operations that

decreases our chances for an error to occur. The prior two purchases of this make and manufacturer have been extremely reliable.

- I would also request for your consideration the additional option of Chevron stripping on the rear of the vehicle. This option is a safety feature for better road visibility and recommended by the Wisconsin Department of Transportation Traffic Incident Management (TIM) program. It was also highly recommended by Fleet Manager Randy Junk, for the frequency that this paramedic ambulance is parked in traffic.

In conclusion based upon the above information I would recommend the purchase of our Paramedic Ambulance from *Jefferson Fire & Safety*. The approved Capital request was for \$157,000. I would respectfully request the additional \$1,279 over the approved request be considered for inclusion of this purchase.

Thank you in advance for your time and consideration and should you have any question please do not hesitate to contact me.