GREAT LAKES UTILITIES BOARD OF DIRECTORS MEETING MINUTES

December 1, 2015 Wisconsin Rapids, WI

CITIES REPRESENTED:

Bangor Steve Baker
Clintonville Brian Ellickson

Cornell absent
Escanaba, MI absent
Kiel absent

Manitowoc Nilaksh Kothari
Marshfield Bob Trussoni
Medford John Fales
Shawano Brian Knapp
Trempealeau Travis Cooke
Wisconsin Rapids Jem Brown

Legal Counsel: Attorney Richard Heinemann, Boardman & Clark Law Firm

Absent: Dave DeJongh; Mike Furmanski; Dennis Dedering

Additional Attendees:

Jem Brown, Chair of the Board, called the meeting to order at 10:28 a.m. and called the roll. A quorum was present with eight communities represented. Those present are indicated.

MINUTES: The Regular Session Minutes from the October 29, 2015 meeting were presented for approval.

MOTION: Motion was made by Bob Trussoni and seconded by Brian Knapp to approve the Regular Session Minutes from October 29, 2015. Motion carried unanimously.

REVISIONS/UPDATES TO OPERATIONS PROCEDURES MANUAL: The revisions/updates to the Operations Procedures Manual (OPM) were presented for review. Bob Trussoni proposed additional changes to the OPM at the meeting for Marshfield OPM.

MOTION: Motion was made by Brian Knapp and seconded by Travis Cooke to accept the revised OPM following a few revisions. Motion carried unanimously.

GLU 2016 WHOLESALE RATES: The 2016 GLU wholesale rates per the approved 2016 budget at the annual meeting were presented for approval. Discussion ensued.

MOTION: Motion was made by Brian Knapp and seconded by Bob Trussoni to approve the 2016 wholesale rates as recommended. Motion carried unanimously.

STRATEGIC PLANNING: The draft strategic plan objectives have been assigned a lead and team of Board members with start and completion dates for each objective. The lead Board

member should provide progress on the objective at each board meeting. The lead Board member is requested to develop additional activities and/or budget under each objective, if needed. The consensus is for the team leads to provide a status update at each face-to-face meeting in the future. A brief discussion ensued.

FINANCIAL REPORTS AND INVOICES FOR OCTOBER 2015: For claims lists dated October 2015: invoices from Customized Energy Solutions Ltd, Duncan Weinberg Genzer, Nilaksh Kothari, Manitowoc Public Utilities, Midwest Renewable Energy Tracking, WI Rapids Water Works & Lighting, Spiegel & McDiarmid, Badger Power Marketing Authority, totaling \$61,591.14, Wind Purchase Power Revenue Invoices from Lakeswind Power Partners, LLC, totaling \$528,325.27; and Power Supply Invoices from Manitowoc Public Utilities, American Electric Power, Cargill Power Markets, WI Power & Light, ATC, MISO, EDF Trading North America, Illinois Power Marketing Co, NextEra Energy, North Central Power Co, Inc., Northwestern Wisconsin Electric Co., WPS and WE Energies, totaling \$7,050,762.68, for a total of \$7,640,679.09. A brief discussion ensued.

MOTION: Motion was made by Travis Cooke and seconded by Brian Knapp to approve payments of invoices totaling \$7,640,679.09 for October. Motion carried unanimously.

QUARTERLY INVESTMENT PORTFOLIO REPORT – SEPTEMBER 30, 2015: GLU's Quarterly Investment Portfolio Report from ICM, our investment advisor, for the period ending September 30, 2015 was presented for review. This will be the last report from ICM. The new investment management firm, Baird & Reinhardt, will be requested to attend the next Board meeting.

ADMINISTRATIVE MANAGER REPORT: N. Kothari informed the Board that TransAlta had a bad quarter and there is a possibility that they may be downgraded. Don Splinter of WE will be the new contact for all items related to the WPS Contract. Discussions with WE on purchase of capacity for GLU. GLU is discussion sale of capacity to Escanaba. Rebuttal of the WPL Riverside proceeding is due in early December. A lengthy discussion ensued. The consensus was to file testimony supporting generation. Discussion on TransAlta meeting with GLU as they are the owners of the Lakeswind project.

Bob Trussoni left the meeting at 11:30 a.m.

APPA JOINT ACTION WORKSHOP – JANUARY 10-12, 2016: The APPA Joint Action Workshop is scheduled for January 10-12, 2016 in San Diego, CA. The workshop offers joint action members an opportunity to discuss future challenges while networking with peers. The approximate costs per person are \$1,495. Chair Jem Brown and Nilaksh Kothari to attend the workshop.

APPA LEGISLATIVE RALLY – MARCH 7-9, 2016: The APPA Legislative Rally is scheduled for March 7-9, 2016 in Washington D.C. The Legislative Rally offers members of the public power community an opportunity to work together on federal legislative and regulatory issues that affect the industry. APPA staff and expert speakers will provide briefings on key messages. During the rally, individual meetings with the Wisconsin Congressional delegation

will also be conducted. The approximate costs per person are \$1,400.

NEXT MEETING: The next meeting is on February 2, 2016 (conference call), unless determined to be a meeting by Chair Jem Brown.

ADJOURNMENT: Motion by Steve Baker and seconded by John Fales to adjourn. Motion carried unanimously. Meeting adjourned at 11:48 a.m.

Dennis Dedering, Secretary