

## City of Manitowoc

Finance Committee Meeting
February 1, 2022
Interest Rate Comparison for 1-30 Year Maturities ("Yield Curve")

|  | Annual | Monthly | Weekly | Current | Difference |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maturity | 1/20/21 | 12/20/21 | 1/13/22 | 1/20/22 | $\begin{aligned} & \text { Year over } \\ & \text { Year } \end{aligned}$ | Month over Month | Week over Week |
| 1 | 0.13 | 0.14 | 0.33 | 0.39 | 0.26 | 0.25 | 0.06 |
| 2 | 0.15 | 0.24 | 0.46 | 0.56 | 0.41 | 0.32 | 0.10 |
| 3 | 0.18 | 0.35 | 0.60 | 0.70 | 0.52 | 0.35 | 0.10 |
| 4 | 0.21 | 0.47 | 0.71 | 0.81 | 0.60 | 0.34 | 0.10 |
| 5 | 0.27 | 0.59 | 0.81 | 0.91 | 0.64 | 0.32 | 0.10 |
| 6 | 0.36 | 0.75 | 0.95 | 1.04 | 0.68 | 0.29 | 0.09 |
| 7 | 0.48 | 0.87 | 1.03 | 1.13 | 0.65 | 0.26 | 0.10 |
| 8 | 0.60 | 0.95 | 1.10 | 1.20 | 0.60 | 0.25 | 0.10 |
| 9 | 0.71 | 0.99 | 1.14 | 1.24 | 0.53 | 0.25 | 0.10 |
| 10 | 0.79 | 1.03 | 1.18 | 1.28 | 0.49 | 0.25 | 0.10 |
| 11 | 0.86 | 1.06 | 1.20 | 1.30 | 0.44 | 0.24 | 0.10 |
| 12 | 0.91 | 1.08 | 1.22 | 1.32 | 0.41 | 0.24 | 0.10 |
| 13 | 0.98 | 1.10 | 1.26 | 1.34 | 0.36 | 0.24 | 0.08 |
| 14 | 1.04 | 1.12 | 1.29 | 1.37 | 0.33 | 0.25 | 0.08 |
| 15 | 1.08 | 1.14 | 1.32 | 1.40 | 0.32 | 0.26 | 0.08 |
| 16 | 1.12 | 1.17 | 1.35 | 1.43 | 0.31 | 0.26 | 0.08 |
| 17 | 1.16 | 1.20 | 1.38 | 1.46 | 0.30 | 0.26 | 0.08 |
| 18 | 1.20 | 1.23 | 1.41 | 1.49 | 0.29 | 0.26 | 0.08 |
| 19 | 1.24 | 1.26 | 1.44 | 1.52 | 0.28 | 0.26 | 0.08 |
| 20 | 1.28 | 1.29 | 1.47 | 1.55 | 0.27 | 0.26 | 0.08 |
| 21 | 1.32 | 1.32 | 1.50 | 1.58 | 0.26 | 0.26 | 0.08 |
| 22 | 1.35 | 1.35 | 1.53 | 1.61 | 0.26 | 0.26 | 0.08 |
| 23 | 1.38 | 1.38 | 1.56 | 1.64 | 0.26 | 0.26 | 0.08 |
| 24 | 1.41 | 1.41 | 1.58 | 1.66 | 0.25 | 0.25 | 0.08 |
| 25 | 1.42 | 1.43 | 1.59 | 1.67 | 0.25 | 0.24 | 0.08 |
| 26 | 1.43 | 1.44 | 1.60 | 1.68 | 0.25 | 0.24 | 0.08 |
| 27 | 1.44 | 1.45 | 1.61 | 1.69 | 0.25 | 0.24 | 0.08 |
| 28 | 1.45 | 1.46 | 1.62 | 1.70 | 0.25 | 0.24 | 0.08 |
| 29 | 1.46 | 1.47 | 1.63 | 1.71 | 0.25 | 0.24 | 0.08 |
| $30$ | 1.47 | 1.48 | 1.64 | 1.72 | 0.25 | 0.24 | 0.08 |
|  |  |  |  | Average: | 0.37 | 0.26 | 0.09 |

## TAX-EXEMPT YIELD CURVES



[^0]
## City of Manitowoc

Finance Committee Meeting
February 1, 2022

## Tentative Timeline

- Finance Committee reviews financing plans and considers parameters resolutions $\qquad$ February 1, 2022
- Common Council reviews financing plans and considers parameters resolutions. $\qquad$ February 21, 2022
- Preparations are made for long-term issuances
$\checkmark$ Official Statement and Term Sheets
$\checkmark$ Bond Rating
$\checkmark$ Marketing
- Signature of certificate to award Taxable Note Anticipation Note (finalizes terms and interest rate) $\qquad$ February 22, 2022
- Closing of Taxable Note Anticipation Note (funds available) . March 15, 2022
- Signature of certificate to award bonds/notes (finalizes terms and interest rates) .March 28, 2022
- Closing of bonds/notes (funds available) April 18, 2022
- Final rates and terms of bonds/notes reported to Council.


## City of Manitowoc

Finance Committee Meeting
February 1, 2022
Borrowing Amount / Structure / Purpose

| Estimated Amount: | \$6,440,000 | \$3,625,000 |
| :---: | :---: | :---: |
| Issue: | G.O. Promissory Notes | G.O. Refunding Bonds |
| Anticipated Sale Date: | March 28, 2022 | March 28, 2022 |
| Purpose: | 2022 CIP Projects <br> - \$6,437,900 | Refinance principal of 2021 NANs <br> - TID \#19: $\$ 505,000$ <br> - TID \#22: \$3,340,000 |
| Structure: | Matures February 1, 2023-2032 | Matures February 1, 2023-2042 |
| Anticipated Call Feature: | February 1, 2030 | February 1, 2030 |
| First Interest: | August 1, 2022 or February 1, 2023 | February 1, 2023 |
| Estimated Rate: | 2.12\% | 2.68\% |

## Summary of Parameters

| Not to exceed amount: | $\$ 6,440,000$ | $\$ 3,845,000$ (par of 2021 NAN) |
| :--- | :--- | :--- |
| True Interest Cost (TIC) not to <br> exceed: | $3.00 \%$ | $3.50 \%$ |
| Each maturity increase/decrease by: | $\$ 300,000$ | $\$ 200,000$ |

## City of Manitowoc

Finance Committee Meeting
BAIRD
February 1, 2022
Borrowing Amount / Structure / Purpose (cont.)

| Estimated Amount: | \$1,414,000 | \$1,480,000 | \$3,518,000 |
| :---: | :---: | :---: | :---: |
| Issue: | Taxable Note Anticipation Note | Taxable G.O. Refunding Bonds | Note Anticipation Note |
| Anticipated Sale Date: | February 22, 2022 | March 28, 2022 | March 28, 2022 |
| Purpose: | TID \#22 Developer Incentive <br> - \$1,400,000 | Refinance 2022 TNAN <br> - TID \#22 | $\begin{array}{r} \text { TID \#22 Projects } \\ \bullet \quad \$ 3,500,000 \end{array}$ |
| Structure: | Matures September 15, 2022 | Matures February 1, 2023-2042 | Matures August 1, 2024 |
| Anticipated Call Feature: | June 15, 2022 | February 1, 2030 | August 1, 2023 |
| First Interest: | Maturity | February 1, 2023 | February 1, 2023 |
| Estimated Rate: | 1.10\% | 3.32\% | 1.70\% |

Summary of Parameters

| Not to exceed amount: | $\$ 1,420,000$ | $\$ 1,500,000$ | $\$ 3,535,000$ |
| :--- | :--- | :--- | :--- |
| True Interest Cost (TIC) not to <br> exceed: | $2.00 \%$ | $4.00 \%$ | $4.00 \%$ |
| Each maturity increase/decrease by: | $\$ 6,000$ | $\$ 75,000$ | $\$ 35,000$ |

Finance Committee Meeting
February 1, 2022

## Levy Supported


(A) Net of bid premium from the 2021 G.O. Promissory Notes applied to interest due in 2022.

Does not include 5/5/2020 Taxable G.O. Promissory Notes (CDBG Buyout).
(B) This information is provided for information purposes only. It does not recommend any future issuances and is not intended to be, and should not be regarded as, advice.
(C) Assumes $\$ 5,000,000$ issued annually. 10 year repayment at $3.00 \%$ interest rate.

Finance Committee Meeting
BAIRD
February 1, 2022
TID Supported - Scenario 1


Note: Planning estimates only. Significant changes in market conditions will require adjustments to current financing illustration. If interest rates move higher, the interest cost will be higher.

February 1, 2022
ID Supported - Scenario 1 (cont.)

|  | TID \#22: \$1,414,000 |  | \#22: \$1,480,000 |  | TID \#22: \$3,518,000 |  | \#22: \$3,390,0 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$1,414,000 <br> TAXABLE NAN <br> Dated March 15, 2022 <br> (Due 9/15/22) | TAXABL | $1,480,000$ <br> .O. REFUNDIN <br> ed April 18, 2022 $\qquad$ | ONDS | $\$ 3,518,000$ <br> NAN <br> Dated April 18, 2022 <br> (First interest 2/1/23) | G.O | $3,390,000$ <br> EFUNDING BO <br> February 1, 202 <br> interest 2/1/2 |  | $\begin{gathered} \text { COMBINED } \\ \text { TID \#19 } \end{gathered}$ | COMBINED TID \#22 |  |
| YEAR DUE | INTEREST (9/15) RATE= $1.10 \%$ | PRINCIPAL (2/1) | $\begin{gathered} \text { INTEREST } \\ (2 / 1 \& 8 / 1) \\ \text { TIC= } \\ 3.32 \% \end{gathered}$ |  | INTEREST $(2 / 1 \& 8 / 1)$ RATE $=$ $1.70 \%$ | $\begin{gathered} \hline \text { PRINCIPAL } \\ (2 / 1) \end{gathered}$ | $\begin{gathered} \text { INTEREST } \\ (2 / 1 \& 8 / 1) \\ \text { TIC= } \\ 3.48 \% \end{gathered}$ | TOTAL | $\begin{gathered} \text { DEBT } \\ \text { SERVICE } \end{gathered}$ | $\begin{gathered} \text { DEBT } \\ \text { SERVICE } \end{gathered}$ | $\begin{gathered} \text { YEAR } \\ \text { DUE } \end{gathered}$ |
| 2021 |  |  |  |  |  |  |  |  | \$0 | \$0 | 2021 |
| 2022 | \$3,889 |  |  |  |  |  |  |  | \$4,124 | \$44,494 | 2022 |
| 2023 |  |  | \$58,914 | \$58,914 | \$76,917 |  |  |  | \$33,077 | \$371,378 | 2023 |
| 2024 |  |  | \$45,808 | \$45,808 | \$29,903 |  |  |  | \$32,263 | \$278,574 | 2024 |
| 2025 |  |  | \$45,808 | \$45,808 |  | \$40,000 | \$216,950 | \$256,950 | \$36,388 | \$505,293 | 2025 |
| 2026 |  |  | \$45,808 | \$45,808 |  | \$115,000 | \$140,425 | \$255,425 | \$35,388 | \$504,415 | 2026 |
| 2027 |  | \$75,000 | \$44,964 | \$119,964 |  | \$120,000 | \$134,550 | \$254,550 | \$34,388 | \$718,694 | 2027 |
| 2028 |  | \$75,000 | \$43,220 | \$118,220 |  | \$125,000 | \$128,425 | \$253,425 | \$33,388 | \$713,056 | 2028 |
| 2029 |  | \$80,000 | \$41,280 | \$121,280 | refinanced with Bonds on | \$130,000 | \$122,050 | \$252,050 | \$32,388 | \$717,571 | 2029 |
| 2030 | Assumes Taxable NAN | \$80,000 | \$39,200 | \$119,200 | 2/1/2024. | \$140,000 | \$115,300 | \$255,300 | \$31,388 | \$720,046 | 2030 |
| 2031 | Principal and Interest | \$80,000 | \$37,080 | \$117,080 |  | \$145,000 | \$108,175 | \$253,175 | \$35,481 | \$725,146 | 2031 |
| 2032 | refinanced with Bonds on | \$85,000 | \$34,810 | \$119,810 | Assumes NAN Interest is | \$155,000 | \$100,675 | \$255,675 | \$34,669 | \$628,773 | 2032 |
| 2033 | 6/15/2022 call date. | \$85,000 | \$32,366 | \$117,366 | paid for with City | \$160,000 | \$93,600 | \$253,600 | \$33,856 | \$623,323 | 2033 |
| 2034 |  | \$90,000 | \$29,740 | \$119,740 | funds on hand. | \$165,000 | \$87,100 | \$252,100 | \$33,044 | \$628,021 | 2034 |
| 2035 |  | \$90,000 | \$26,950 | \$116,950 |  | \$175,000 | \$80,300 | \$255,300 | \$32,231 | \$627,013 | 2035 |
| 2036 |  | \$95,000 | \$23,989 | \$118,989 |  | \$180,000 | \$73,200 | \$253,200 | \$31,419 | \$625,370 | 2036 |
| 2037 |  | \$100,000 | \$20,770 | \$120,770 |  | \$190,000 | \$65,800 | \$255,800 | \$35,525 | \$628,008 | 2037 |
| 2038 |  | \$100,000 | \$17,395 | \$117,395 |  | \$195,000 | \$58,100 | \$253,100 | \$34,550 | \$624,945 | 2038 |
| 2039 |  | \$105,000 | \$13,884 | \$118,884 |  | \$205,000 | \$50,100 | \$255,100 | \$33,575 | \$626,203 | 2039 |
| 2040 |  | \$110,000 | \$10,148 | \$120,148 |  | \$210,000 | \$41,800 | \$251,800 | \$32,600 | \$626,691 | 2040 |
| 2041 |  | \$115,000 | \$6,181 | \$121,181 |  | \$220,000 | \$33,200 | \$253,200 | \$31,625 | \$626,406 | 2041 |
| 2042 |  | \$115,000 | \$2,070 | \$117,070 |  | \$230,000 | \$24,200 | \$254,200 | \$35,569 | \$625,333 | 2042 |
| 2043 |  |  |  |  |  | \$240,000 | \$14,800 | \$254,800 |  | \$254,800 | 2043 |
| 2044 |  |  |  |  |  | \$250,000 | \$5,000 | \$255,000 |  | \$255,000 | 2044 |
|  |  | \$1,480,000 | \$620,382 | \$2,100,382 | \$106,820 | \$3,390,000 | \$1,693,750 | \$5,083,750 | \$676,932 | \$12,698,550 |  |

Note: Planning estimates only. Significant changes in market conditions will require adjustments to current financing illustration. If interest rates move higher, the interest cost will be higher.

Finance Committee Meeting
BAIRD
February 1, 2022

Note: Planning estimates only. Significant changes in market conditions will require adjustments to current financing illustration. If interest rates move higher, the interest cost will be higher.

February 1, 2022
TID Supported - Scenario 2 (cont.)

| YEAR <br> DUE | TID \#22: \$1,414,000 | TID \# 22: \$1,480,000 |  |  | TID \#22: \$3,518,000 | TID \#22: \$3,390,000 |  |  | $\begin{gathered} \text { COMBINED } \\ \text { TID \#19 } \end{gathered}$ | $\begin{aligned} & \text { COMBINED } \\ & \text { TID \#22 } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$1,414,000 <br> TAXABLE NAN <br> Dated March 15, 2022 <br> (Due 9/15/22) | \$1,480,000 <br> TAXABLE G.O. REFUNDING BONDS <br> Dated April 18, 2022 <br> (First interest 2/1/23) |  |  | $\$ 3,518,000$ <br> NAN <br> Dated April 18, 2022 <br> (First interest 2/1/23) | $\$ 3,390,000$ <br> G.O. REFUNDING BONDS Dated February 1, 2024 (First interest 2/1/25) |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { INTEREST } \\ \text { (9/15) } \\ \text { RATE= } \\ 1.10 \% \end{gathered}$ | $\begin{aligned} & \text { PRINCIPAL } \\ & (2 / 1) \end{aligned}$ | $\begin{array}{cr}\text { INTEREST } & \text { TOTAL } \\ (2 / 1 \& 8 / 1) & \\ \text { TIC= } & \\ 3.29 \% & \end{array}$ |  | $\begin{gathered} \hline \text { INTEREST } \\ (2 / 1 \& 8 / 1) \\ \text { RATE= } \\ 1.70 \% \end{gathered}$ | $\begin{gathered} \hline \text { PRINCIPAL } \\ (2 / 1) \end{gathered}$ | INTEREST TOTAL <br> $(2 / 1 \& 8 / 1)$  <br> TIC=  <br> $3.48 \%$  |  | $\begin{gathered} \text { DEBT } \\ \text { SERVICE } \end{gathered}$ | $\begin{gathered} \text { DEBT } \\ \text { SERVICE } \end{gathered}$ | YEAR <br> DUE |
| 2021 | \$3,889 |  |  |  |  |  |  |  | \$0 | \$0 | 2021 |
| 2022 |  |  |  |  |  |  |  |  | \$4,124 | \$44,494 | 2022 |
| 2023 |  | \$45,000 | \$54,793 | \$99,793 | \$76,917 |  |  |  | \$33,077 | \$487,935 | 2023 |
| 2024 |  | \$60,000 | \$41,793 | \$101,793 | \$29,903 |  |  |  | \$32,263 | \$444,084 | 2024 |
| 2025 |  | \$60,000 | \$40,713 | \$100,713 |  | \$40,000 | \$216,950 | \$256,950 | \$36,388 | \$669,098 | 2025 |
| 2026 |  | \$60,000 | \$39,483 | \$99,483 |  | \$115,000 | \$140,425 | \$255,425 | \$35,388 | \$666,115 | 2026 |
| 2027 | Assumes Taxable NAN Principal and Interest refinanced with Bonds on 6/15/2022 call date. | \$65,000 | \$38,106 | \$103,106 | Assumes NAN Principal refinanced with Bonds on 2/1/2024 <br> Assumes NAN Interest is paid for with City funds on hand. | \$120,000 | \$134,550 | \$254,550 | \$34,388 | \$667,361 | 2027 |
| 2028 |  | \$65,000 | \$36,595 | \$101,595 |  | \$125,000 | \$128,425 | \$253,425 | \$33,388 | \$662,956 | 2028 |
| 2029 |  | \$65,000 | \$34,970 | \$99,970 |  | \$130,000 | \$122,050 | \$252,050 | \$32,388 | \$663,786 | 2029 |
| 2030 |  | \$65,000 | \$33,280 | \$98,280 |  | \$140,000 | \$115,300 | \$255,300 | \$31,388 | \$662,776 | 2030 |
| 2031 |  | \$70,000 | \$31,490 | \$101,490 |  | \$145,000 | \$108,175 | \$253,175 | \$35,481 | \$674,238 | 2031 |
| 2032 |  | \$70,000 | \$29,565 | \$99,565 |  | \$155,000 | \$100,675 | \$255,675 | \$34,669 | \$574,021 | 2032 |
| 2033 |  | \$75,000 | \$27,479 | \$102,479 |  | \$160,000 | \$93,600 | \$253,600 | \$33,856 | \$574,741 | 2033 |
| 2034 |  | \$75,000 | \$25,229 | \$100,229 |  | \$165,000 | \$87,100 | \$252,100 | \$33,044 | \$575,629 | 2034 |
| 2035 |  | \$80,000 | \$22,825 | \$102,825 |  | \$175,000 | \$80,300 | \$255,300 | \$32,231 | \$580,819 | 2035 |
| 2036 |  | \$80,000 | \$20,265 | \$100,265 |  | \$180,000 | \$73,200 | \$253,200 | \$31,419 | \$575,390 | 2036 |
| 2037 |  | \$85,000 | \$17,541 | \$102,541 |  | \$190,000 | \$65,800 | \$255,800 | \$35,525 | \$579,335 | 2037 |
| 2038 |  | \$85,000 | \$14,673 | \$99,673 |  | \$195,000 | \$58,100 | \$253,100 | \$34,550 | \$572,673 | 2038 |
| 2039 |  | \$90,000 | \$11,675 | \$101,675 |  | \$205,000 | \$50,100 | \$255,100 | \$33,575 | \$575,419 | 2039 |
| 2040 |  | \$90,000 | \$8,548 | \$98,548 |  | \$210,000 | \$41,800 | \$251,800 | \$32,600 | \$572,491 | 2040 |
| 2041 |  | \$95,000 | \$5,286 | \$100,286 |  | \$220,000 | \$33,200 | \$253,200 | \$31,625 | \$573,886 | 2041 |
| 2042 |  | \$100,000 | \$1,800 | \$101,800 |  | \$230,000 | \$24,200 | \$254,200 | \$35,569 | \$574,494 | 2042 |
| 2043 |  |  |  |  |  | \$240,000 | \$14,800 | \$254,800 |  | \$254,800 | 2043 |
| 2044 |  |  |  |  |  | \$250,000 | \$5,000 | \$255,000 |  | \$255,000 | 2044 |
|  |  | \$1,480,000 | \$536,107 | \$2,016,107 | \$106,820 | \$3,390,000 | \$1,693,750 | \$5,083,750 | \$676,932 | \$12,481,540 |  |

Note: Planning estimates only. Significant changes in market conditions will require adjustments to current financing illustration. If interest rates move higher, the interest cost will be higher.


[^0]:    Average Week over Week: 0.09\% Average Month over Month: 0.26\%

    Average Year over Year: $0.37 \%$

