

Quote 2

Todd Blaser

From: Nathan Heise <nheise@fireserviceinc.com>
Sent: Wednesday, September 20, 2023 1:03 PM
To: Todd Blaser
Subject: External: 100' E-One Platform
Attachments: Q122589A East Troy Officer Side.pdf; Q122589A East Troy Driver Side.pdf; Long Specs 12.5.22 Rev1.pdf; NON-Priced Component List @ Order Entry 03.06.23.pdf

Chief,
Please see the attached example of a truck we recently sold that is a standard 100' Platform with a 1500gpm Waterous Pump, 300-gallon tank. Estimated pricing for a 2024 Q1 Contract would be in the \$1.85-1.95m range for budgetary purposes. For forecasting purposes, I would plan on a 5% increase per quarter as an estimate basing off what has been happening over the past few years post covid.

Nate Heise

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