


# City of Manitowoc (assumes 25/75% cost-share with Manitowoc Area Public School District)

## ONSITE CLINIC VENDOR COMPARISON - Initial Staff Model - 1 Nurse Practitioner & 1 Medical Assistant

Vendors			
	Annual Cost	Per Hour Rate	Hours/Week
<b>Initial Start-Up Costs</b>	<b>\$15,300</b>	(Includes \$25,000 Aurora sponsorship fee.)	
Physician	<i>Aurora MD will oversee</i>		
Nurse Practitioner	\$49,400	\$95.00	40
Medical Assistant	Included in above rate		40
Supplies	Included in hourly rate		
Laboratory	Monthly charge-back to employers(s)		
Vaccines	Monthly charge-back to employers(s)		
Rx Dispensing	Monthly charge-back to employers(s)		
HRA's (1 X /year; assumes 320)	\$8,800	\$27.50	Online HRA + Blood Draw (50% reduction in fees)
EAP Services	<b>-\$4,356</b>	1-3 visit model will be provided at no additional cost	Estimated savings of \$4,356 annually
<b>Total</b>	<b>\$69,144</b>		
<b>Clinic Build-Out, Rent and Utilities</b>			
Clinic Build-Out	Included in Initial Start-up Costs noted above		
Monthly Rent & Utilities	To be determined based on location selected		
<b>Additional for Cost Services (Not Incl</b>			
Health Coaching	\$75 per hour \$63 per participant if included with HRA and Biometrics		
<b>Value Adds</b>			
	EAP Services covered by Aurora as noted above		
	50% reduction in Wellness HRA costs as noted above		
<b>Contract Term</b>			
	3-year contract		

\*NOTE: Clinic practitioners can assess, diagnose, treat and prescribe medications for a variety of conditions. It is important to note that conditions of an urgent or life-threatening nature will require professional care at a licensed facility, such as a hosp

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Our standard of care and legal duty to the insured in providing insurance products and services is to follow the instructions of the insured in good faith.

This constitutes only a summary of the Onsite Clinic Services, Responsibilities and Costs involved. The actual contract or plan document must be consulted to determine the governing contractual provisions, limitations, or exclusions.

<b>Estimated Operating Costs*</b>	<b>Total 100%</b>	<b>School District 75%</b>
<b>Startup Fee</b>	<b>\$61,200</b>	<b>\$45,900</b>
<b>Clinic Renovations / Improvements</b>	<b>Included in Startup Fee</b>	<b>\$0</b>
<b>Clinic Staffing Costs</b>	<b>\$197,600</b>	<b>\$148,200</b>
<b>Labs</b>	<b>?</b>	<b>?</b>
<b>Health Risk Assessments</b>	<b>\$23,190</b>	<b>\$17,393</b>
<b>Annual Lease Agreement / Rent / Utilities</b>	<b>TBD</b>	<b>TBD</b>
<b>Estimated Total Cost</b>	<b>\$281,990</b>	<b>\$211,493</b>

\* Operating costs are based on percentage of members (employees, spouses, and dependents) covered under t

<b>City</b> <b>25%</b>
<b>\$15,300</b>
<b>\$0</b>
<b>\$49,400</b>
<b>?</b>
<b>\$5,798</b>
<b>TBD</b>
<b>\$70,498</b>

he health plan.