

Assessor Services Proposal Evaluation

Preliminary Scoring (as of 9/1/16)

Firm	Experience (0-10)	Personnel Qualifications (0-10)	Software Solution (0-10)	Demonstration of Accuracy (0-10)	Cost Proposal (0-10)	Capacity and References (0-10)
Tyler Technologies	10 – Extensive firm experience around the US with Cities our size and larger.	5 – Mark’s qualifications are strong, but he is the only staff person they presented. His capacity is strained.	0 – no response to the software requirements provided in the proposal.	IP – still being reviewed.	5 – The cost proposal at about \$46,000 per year is reasonable. However, with no response to the software requirements, this is an unknown cost. There was also no response to the request for an informational estimate for revaluation, so this is another unknown.	IP – still being reviewed.
Grota Appraisals	10 – Extensive firm experience around WI with Cities close to our size.	8 – Presented 2 team members with extensive experience. Alluded to other support, but resumes not included.	10 – Market Drive is a quality product, comparatively affordable, and is extensively used by other municipalities. Grota has offered to cut \$10,000 from the data conversion cost.	IP – still being reviewed.	0 – The total cost proposal at over \$250,000 per year is well beyond our existing assessor budget and does not allow us to save for a future revaluation project.	IP – still being reviewed.

At this stage of review, the scoring for each firm is currently:

- Tyler Technologies – 20 out of 40
- Grota Appraisals – 28 out of 40