

**RESOLUTION**

**ASSOCIATED FINANCIAL GROUP, LLC**

**WHEREAS**, the Common Council of the City of Manitowoc desires to have a Benefits Broker for the City’s Medical Plan, to represent the City by providing cost effective, professional strategic planning with a vision for what the future of the City’s Medical Plan Design should look like; and

**WHEREAS**, the City requested and received four proposals from benefit brokers for the the three year term beginning January 2021, and after two companies were interviewed by a committee of four, it was determined that Associated Financial Group, LLC, using the marketing name of Associated Benefits and Risk Consulting (ABRC) once again met all of the required compliance guidance and resources to successfully guide the City through the ever changing health care initiatives, and has the ability to provide a cost conscious program while showing a significant return on investment for the City’s health care for both the employee and the City; and

**WHEREAS**, at a meeting held on Monday, May 4<sup>th</sup>, 2020, the Personnel Committee recommended to accept the recommendation of and enter into the attached agreement with Associated Financial Group as the City’s Benefits Broker for the administration the City’s Medical Plan for City employees for the calendar years 2021 through 2023; and

**NOW, THEREFORE, BE IT RESOLVED** that the Mayor and Common Council of the City of Manitowoc authorize the Human Resources Director and Finance Director to sign the attached agreement and any related documents that are necessary throughout the year.

INTRODUCED\_\_\_\_\_

ADOPTED\_\_\_\_\_

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Justin M. Nickels, Mayor

APPROVED\_\_\_\_\_

This Resolution was drafted by Kathleen M. McDaniel, City Attorney

**Fiscal Impact:** \$42,000/year  
**Funding Source:** 7200-14310-526300  
**Finance Director Approval:** /sc  
**Approved as to form:** /kmm