



CITY OF MANITOWOC

WISCONSIN, USA

www.manitowoc.org

March 5, 2026

TO: Mayor and Common Council
FROM: Board of Public Works
SUBJECT: 2026 Ready Mix Concrete
QM-26-1

Dear Mayor and Common Council:

At the March 4, 2026 Board of Public Works meeting, the Board met to receive quotes for 2026 Ready Mix Concrete, Quote #QM-26-1. City Clerk reported having received three (3) quotes. Same were opened and accepted in the City Clerk's Office, and are as follows:

Bidder	Quotes
Carew Concrete	\$107,850.00
R & J Fricke	\$129,050.00
Schmitz Ready Mix	\$137,400.00

"Moved by Nycz, seconded by Reckelberg and unanimously carried to refer the quotes to the Director of Public Infrastructure for tabulation and recommendation. Ayes, 6. Nays, none."

Very Truly Yours,

MACKENZIE REED
Secretary Board of Public Works

Q U O T A T I O N T A B U L A T I O N
for
READY-MIXED CONCRETE FOR 2026 CONSTRUCTION SEASON
TO BE USED BY CITY OF MANITOWOC DEPARTMENT OF PUBLIC WORKS

CITY OF MANITOWOC NO. QM-26-1
BIDS RECEIVED MARCH 4, 2026

QUOTER

NO. 1	CAREW	\$107,850.00
NO. 2	R&J FRICKE	\$129,050.00
NO. 3	SCHMITZ READY	\$137,400.00

GRADE OF CONCRETE SIZE OF DELIVERED LOAD - CU. YDS.	UNITS	APPROX. QUANTITIES	CAREW		R&J FRICKE		SCHMITZ READY MIX	
			UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
Slurry 3 to 6	C.Y.	10	\$97.50	\$975.00	\$100.00	\$1,000.00	\$130.00	\$1,300.00
Grade "A" Pavement 3 to 6	C.Y.	300	\$148.50	\$44,550.00	\$180.00	\$54,000.00	\$180.00	\$54,000.00
Grade "A" Pavement 1/4 to 2-3/4	C.Y.	25	\$148.50	\$3,712.50	\$180.00	\$4,500.00	\$255.00	\$6,375.00
Grade "A" Sidewalk 3 to 6	C.Y.	5	\$148.50	\$742.50	\$180.00	\$900.00	\$180.00	\$900.00
Grade "A" Sidewalk 1/4 to 2-3/4	C.Y.	5	\$148.50	\$742.50	\$180.00	\$900.00	\$255.00	\$1,275.00
High-Early Strength (8-Bag) 3 to 6	C.Y.	300	\$160.50	\$48,150.00	\$190.00	\$57,000.00	\$200.00	\$60,000.00
High Early Strength (8-Bag) 1/4 to 2-3/4	C.Y.	25	\$160.50	\$4,012.50	\$190.00	\$4,750.00	\$275.00	\$6,875.00
High-Early Strength (9-Bag) 3 to 6	C.Y.	25	\$165.50	\$4,137.50	\$200.00	\$5,000.00	\$210.00	\$5,250.00
High Early Strength (9-Bag) 1/4 to 2-3/4	C.Y.	5	\$165.50	\$827.50	\$200.00	\$1,000.00	\$285.00	\$1,425.00
TOTAL FOR QUOTATION QM-26-1			\$107,850.00		\$129,050.00		\$137,400.00	

*Recommend Awarding to
Carew
Do 3-9-26*

**REQUEST FOR QUOTATION
FOR READY-MIXED CONCRETE**

TO THE BOARD OF PUBLIC WORKS OF THE CITY OF MANITOWOC, WISCONSIN:

The undersigned certifies hereby to having personally and carefully examined in detail the Specifications and that they are familiar with the requirements and conditions affecting or entering into this contract, and hereby agree to furnish Ready-Mixed Concrete for the following sums:

APPROXIMATE QUANTITY	GRADE OF CONCRETE	SIZE OF DELIVERED LOAD – CU. YDS.	UNIT PRICE PER CU. YD.	TOTAL
10 CU. YDS.	SLURRY	3 TO 6 CU. YDS.	\$97.50	\$975.00
300 CU. YDS.	GRADE "A" PAVEMENT	3 TO 6 CU. YDS.	\$148.50	\$44,550.00
25 CU. YDS.	GRADE "A" PAVEMENT	¼ TO 2-3/4 CU. YDS.	\$148.50	\$3,712.50
5 CU. YDS.	GRADE "A" SIDEWALK	3 TO 6 CU. YDS.	\$148.50	\$742.50
5 CU. YDS.	GRADE "A" SIDEWALK	¼ TO 2-3/4 CU. YDS.	\$148.50	\$742.50
300 CU. YDS.	HIGH-EARLY STRENGTH (8-BAG)	3 TO 6 CU. YDS.	\$160.50	\$48,150.00
25 CU. YDS.	HIGH-EARLY STRENGTH (8-BAG)	¼ TO 2-3/4 CU. YDS.	\$160.50	\$4,012.50
25 CU. YDS.	HIGH-EARLY STRENGTH (9-BAG)	3 TO 6 CU. YDS.	\$165.50	\$4,137.50
5 CU. YDS.	HIGH-EARLY STRENGTH (9-BAG)	¼ TO 2-3/4 CU. YDS.	\$165.50	\$827.50
TOTAL FOR QUOTE QM-26-1				\$107,850.00

If there are additional charges that are not reflected in the unit prices, please check the box and include on separate page. All Additional fees will be reviewed and considered for award of the contract.

* See attached e-mail

2-25-2026
DATE

CAREW CONCRETE & SUPPLY
COMPANY

Jesse Verlauterer
SIGNATURE AND TITLE

118.50 * 02.814

118.50 * 02.814

118.50 * 02.814

118.50 * 02.814

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118.50 * 02.814

118.50 * 02.814

X

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Carew Concrete & Supply Co., Inc.
"A Solid Name For Concrete"

1811 West Edgewood Drive
Appleton, WI 54913-9708
Phone: (920) 731-9771 Fax: (920) 731-9246

Bid Quotation

Date: Feb 23, 2026
To: CITY OF MANITOWOC
Contact: Sonja Birr
Email: sbirr@manitowoc.org

Project Name: 2026 City of Manitowoc 1 yd
to 10 yds Pricing
Address: Manitowoc, WI 54220
Quote Number: 2026-312
Expiration: Mar 31, 2026

Ready Mixed Concrete Pricing

Table with 5 columns: Product ID, Product Description, Usage, Price, Unit. Rows include STATE SLURRY 3/4 STONE, 4000 PSI, Exterior, etc.

Non-Chloride Accelerator (NCA)- Per 1% Dose- \$7/yd
Calcium Chloride (CC)- Per 1% Dose- \$4/yd
Hydration Stabilizer (Renu)- Per 1% Dose- \$1.75/yd
Macro Fiber- Per 1lb Dose- \$7/yd- Standard Doses- (3, 4, 5, and 7.5 lbs/yd)
Micro Fiber- Per 1lb Dose- \$6/yd- Standard Doses- (1.5 and 3 lbs/yd)

Hot Water Charge (October 15th - October 30th) - \$5/yd
Heated Material Charge (November 1st - March 31st) - \$9/yd
Hot Water Charge (April 1st - April 30th) - \$5/yd

Fuel Surcharge with Midwest Fuel Avg Price at \$3-\$3.99- \$12.50/load
Fuel Surcharge with Midwest Fuel Avg Price at \$4-\$4.99- \$25.00/load
Saturday Customer Pricing- \$25/yd
After 5 PM Charge- \$15/yd

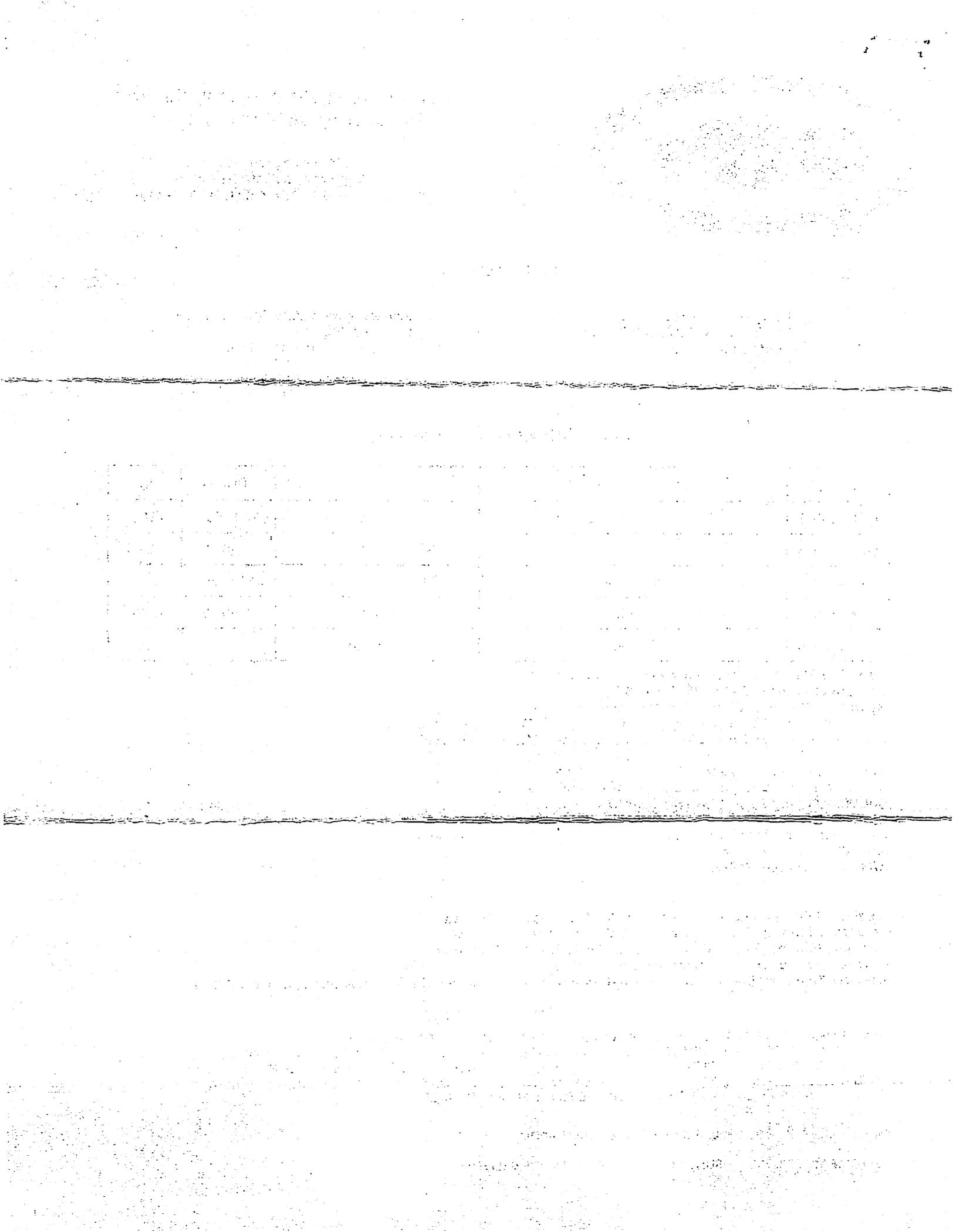
Weekday Minimum Load Charge (4.25 Yards or Less)- \$175/load
Saturday Minimum Load Charge (3.5-5 Yards or Less)- \$350/load
Saturday Minimum Load Charge (2-3.25 Yards or Less)- \$500/load
Unloading Time- Excess of 6 minutes per CYDs \$125/Hour
Wrecker Charge- If Carew truck is dispatched to remove another Carew truck from jobsite \$90/Hour

Price Escalations

- * PRICES FIRM UNTIL 3/31/2026. 4/1/2026 PRICE INCREASE WILL NOT EXCEED \$8 PER YARD
* TO ALLOW PROPER TIME TO OBTAIN MIX DESIGNS AND JOB SET-UP, PLEASE UPDATE US WITH STATUS OF OUR BID IF WON
**TO ENSURE THESE PRICES, PLEASE REFERENCE CAREW QUOTE NUMBER WHEN YOU ARE SCHEDULING WITH DISPATCH
**IF THIS IS A TAX-EXEMPT PROJECT, OR YOU HAVE A PO, PLEASE SEND NECESSARY FORMS BEFORE PROJECT START DATE.
**PORTAGE PLANT PRICES WILL BE A \$10 INCREASE TO ALL CONCRETE MIXES

Terms: PRICES WILL BE HELD FIRM THIRTY (30) DAYS FROM BID DATE.

CUSTOMER IS TO PROVIDE SUITABLE ACCESS TO POINT OF DELIVERY



Additional Charges	Usage	Price	UOM
AD CC .5%		\$2.00	/CUYD
AD CC 1%		\$4.00	/CUYD
AD CC 1.5%		\$6.00	/CUYD
AD CC 2%		\$8.00	/CUYD
AD CC 2.5%		\$10.00	/CUYD
AD CC 3%		\$12.00	/CUYD
AD NCA .5%		\$3.50	/CUYD
AD NCA 1%		\$7.00	/CUYD
AD NCA 1.5%		\$10.50	/CUYD
AD NCA 2%		\$14.00	/CUYD
AD NCA 2.5%		\$17.50	/CUYD
AD NCA 3%		\$21.00	/CUYD
Hydration Stab 1 - Renu		\$1.75	/CUYD
Hydration Stab 2 - Renu		\$3.50	/CUYD
Hydration Stab 3 - Renu		\$5.25	/CUYD
FIBER, FORTA 1.5 #		\$10.50	/CUYD
FIBER, FORTA 3 #		\$21.00	/CUYD
FIBER, FORTA 4 #		\$28.00	/CUYD
FIBER, FORTA 5 #		\$35.00	/CUYD
FIBER, FORTA 7.5 #		\$52.50	/CUYD
FIBERS, FIBERMESH 1.5 #		\$9.00	/CUYD
FIBERS, FIBERMESH 3 #		\$18.00	/CUYD
09.00 BAG-SAND GROUT (0900000016)		\$217.00	CUYD

Terms:

Prices will be held firm thirty (30) days from the above bid quotation date. Payment shall be due on or before the tenth (10th) day of the month following invoice date; and a finance charge of 1.5 percent per month (18 percent annual) shall accrue on all amounts not paid when due. The above prices do not include applicable city, county, or state sales or use taxes. Please see our Customer Agreement for additional terms and conditions that shall govern all sales made under this bid quotation.

The above prices have been calculated based on the current cost of the component materials (such as, by way of illustration and not limitation, cement, sand, coarse aggregate, and admixtures) of ready-mixed concrete. In the event that the cost of such materials increases after the effective date of the quotation contained herein, the quoted prices above may, at Carew's option, increase by a factor corresponding to the rate of increase cost. No such price adjustment shall be binding unless and until Carew provides customer with written notice thereof, in which event the customer may, at its option, reject the quotation contained herein, or proceed to order product at the increased price. Rejection shall not relieve customer of the obligation to pay for that part of the contract that has been performed through the date of termination.

Nothing contained herein shall be construed as creating an entire contract for the furnishing of all ready-mixed concrete customer may require for this project.

Customer waives any and all claims for Carew's failure to deliver, or any delay in delivering, any of the above products, when such failure or delay is attributable to caused by an act of God, war, major disaster, terrorism, third party criminal act, insurrection, riot, flood, earthquake, fire, strike, lockout, other labor disturbance, shortage of materials or supplies (including as may the result of supply-chain disruptions or slow-downs), or unexpected dramatic increase in the cost of essential materials.

Seller shall provide materials indicated herein except that seller shall be relieved from any obligations to perform at such time and allowed a reasonable time to perform due to material shortages, strikes, fires, inclement weather, labor shortages, acts of buyer or his agents, acts of God or any other cause beyond the control of the seller. Customer is responsible for all concrete testing and related costs.

Unless otherwise expressed herein, the standard terms and conditions set forth any standing agreement between Carew and Customer, including terms governing payment, credit, warranty, remedy, and liability, shall pertain to any contract for the sale of ready-mixed concrete based upon the quotation contained herein.

Carew reserves the right to meet Bona-Fide competitive prices, terms, or policies.

Thank you for this opportunity to quote the above project.

Carew Concrete

By: Jesse Vercauteren
Jesse Vercauteren

Acceptance

Company Name: _____

Acknowledged By: _____

Title: _____

Date of Acceptance: _____

Sonja Birr

From: Billy Hutterer
Sent: Monday, March 9, 2026 9:07 AM
To: Sonja Birr
Subject: FW: External: RE: 2026 Quote

See below we can move forward with this please.

From: Jesse Vercauteren <JVercauteren@carewconcrete.com>
Sent: Monday, March 9, 2026 9:05 AM
To: Billy Hutterer <bhutterer@manitowocwi.gov>
Subject: External: RE: 2026 Quote

No, you will not have a small load charge.

Jesse Vercauteren
Green Bay Area Manager/Sales Representative
Carew Concrete and Supply Co., Inc.
1419 S. Maple Ave.
Green Bay WI, 54301
Cell-920-427-5619
jvercauteren@carewconcrete.com



From: Billy Hutterer <bhutterer@manitowocwi.gov>
Sent: Monday, March 9, 2026 8:48 AM
To: Jesse Vercauteren <JVercauteren@carewconcrete.com>
Subject: 2026 Quote

Good Morning Jesse,

In past quotes on the additional charges portion the small load fee was crossed out. Do you plan to charge a small load fee this year?

BILLY HUTTERER
Operations Manager
City of Manitowoc
bhutterer@manitowoc.org

920-686-6515



Be Alert !

This is External or System generated Email. Please verify before opening any links or attachments.

**REQUEST FOR QUOTATION
FOR READY-MIXED CONCRETE**

TO THE BOARD OF PUBLIC WORKS OF THE CITY OF MANITOWOC, WISCONSIN:

The undersigned certifies hereby to having personally and carefully examined in detail the Specifications and that they are familiar with the requirements and conditions affecting or entering into this contract, and hereby agree to furnish Ready-Mixed Concrete for the following sums:

APPROXIMATE QUANTITY	GRADE OF CONCRETE	SIZE OF DELIVERED LOAD - CU. YDS.	UNIT PRICE PER CU. YD.	TOTAL
10 CU. YDS.	SLURRY	3 TO 6 CU. YDS.	130 ⁰⁰	1,300 ⁰⁰ \$
300 CU. YDS.	GRADE "A" PAVEMENT	3 TO 6 CU. YDS.	180 ⁰⁰	54,000 ⁰⁰ \$
25 CU. YDS.	GRADE "A" PAVEMENT	¼ TO 2-3/4 CU. YDS.	255 ⁰⁰	6,375 ⁰⁰ \$
5 CU. YDS.	GRADE "A" SIDEWALK	3 TO 6 CU. YDS.	180 ⁰⁰	900 ⁰⁰ \$
5 CU. YDS.	GRADE "A" SIDEWALK	¼ TO 2-3/4 CU. YDS.	255 ⁰⁰	1,275 ⁰⁰ \$
300 CU. YDS.	HIGH-EARLY STRENGTH (8-BAG)	3 TO 6 CU. YDS.	200 ⁰⁰	60,000 ⁰⁰ \$
25 CU. YDS.	HIGH-EARLY STRENGTH (8-BAG)	¼ TO 2-3/4 CU. YDS.	275 ⁰⁰	6,875 ⁰⁰ \$
25 CU. YDS.	HIGH-EARLY STRENGTH (9-BAG)	3 TO 6 CU. YDS.	210 ⁰⁰	5,250 ⁰⁰ \$
5 CU. YDS.	HIGH-EARLY STRENGTH (9-BAG)	¼ TO 2-3/4 CU. YDS.	285 ⁰⁰	1,425 ⁰⁰ \$
TOTAL FOR QUOTE QM-26-1				137,400 \$

If there are additional charges that are not reflected in the unit prices, please check the box and include on separate page. All Additional fees will be reviewed and considered for award of the contract.

Schmitz Ready Mix
COMPANY

2-18-26
DATE


SIGNATURE AND TITLE Sales/Territory Manager

Each load of concrete delivered to the job, the trip ticket (delivery ticket) must be provided and certify the following information:

1. Date
2. Name of Ready-Mix Plant
3. Truck Number and Driver's Signature
4. Grade of Concrete
5. Cubic yards Delivered
6. Cement Content per Cubic Yard
7. Time Dispatched
8. Time Arrived Job Site
9. Time Left Job Site
10. Signature of City of Manitowoc Department of Public Infrastructure – Operations Division
Employee Receiving the Concrete
11. All Locations Where Concrete is Deposited

The supplier shall insure the City that they intend to make prompt deliveries and that they have the proper amount of equipment in good working condition to satisfy this requirement. **The City requires all orders to be filled within three (3) hours of requested time.**

When the delivery is late, a reduction of price shall be reflected on the supplier's invoice for the load to be delivered (see below).

- **10% reduction of price for 30 – 60 minutes late**
- **20% reduction of price for 61 – 120 minutes late**
- **30% reduction of price for over 121 minutes late**

If the awarded contractor is unable to satisfy the order, another contractor at the City's discretion shall be used.

The supplier shall familiarize themselves with the approval procedures of the Engineer and the paying procedures of the Owner and submit application for payment to the Engineer for approval as payments become due.

All municipal purchases are Federal and State Tax Exempt. Do not include these taxes in your quoted price.

The supplier shall abide by Chapter 30 of the City's Municipal Code and more specifically Section 30.10(1) Prohibition of Illicit Discharges, which states that "No person shall throw, drain, or otherwise discharge, cause, or allow others under its control to throw, drain, or otherwise discharge into the MS4 any pollutants or water containing any pollutants, other than stormwater". (i.e. Concrete wash out shall not be permitted to be discharge into the City's storm inlets or ditches, etc.)

The City is in the process of creating a few concrete wash-out sites for the cleaning of ready- mix concrete trucks. Local concrete suppliers will receive a separate letter later this spring outlining their locations and use. Contractors shall utilize these concrete wash-out sites if there are no appropriate locations at the construction site.

SPECIFICATIONS
For
READY MIXED CONCRETE

The City of Manitowoc intends to award a contract for the furnishing and delivering of Ready-Mixed Concrete for use by the Department of Public Infrastructure – Operations Division for the concrete needed for the 2026 Construction Season.

It is the intention of this request for quote that the item be quoted per specifications herein (no quotes for like materials or modified specifications will be allowed). Any deviation from this shall disqualify the proposal.

The quantities being bid on are approximations only and are not necessarily within 15% of the 2026 requirements.

The Ready-Mixed Concrete shall comply with Section 501, Concrete, of the Wisconsin Department of Transportation's (DOT), "Standard Specifications for Highway and Structure Construction" Latest Edition, with the following exceptions:

1. Grade "A" concrete shall contain a minimum of 6 bags of cement per cubic yard of concrete and Grade "B" concrete shall contain a minimum of 5 bags of cement per cubic yard of concrete. High-Early Strength Concrete shall contain a minimum of 8 bags or 9 bags of cement per cubic yard of concrete as outlined on the proposal sheet. Slurry mix is the same as sidewalk mix without cement.
2. All concrete shall be air-entrained, and shall have an air content of 6% plus or minus 1%.
3. Coarse Aggregate shall meet the requirements of the Standard Specifications, Sub-section 501.2.5.4, except the maximum amount of Chert allowed under Sub-section 501.2.5.4.2 is changed from five percent (5%) to one and one-half percent (1.5%) by weight as described therein.

Slump testing shall be provided at each job site and loads shall be rejected if slump exceeds 4 inches.

All concrete shall obtain a 28-day compressive strength of 3,200 psi.

All sidewalk mix shall have limestone instead of round stone. Pavement mix shall still have round stone.

The concrete shall not contain fly-ash or any admixture other than an air-entraining agent without the written approval of the Director of Public Infrastructure.

NOTICE TO DEALERS OF READY MIXED CONCRETE

Notice is hereby given that **sealed quotations** will be received by the Board of Public Works of the City of Manitowoc, at the office of the City Clerk in the City Hall, until 12:00 o'clock P.M., Tuesday, March 3, 2026, for furnishing Ready Mixed Concrete to be used by the Department of Public Infrastructure – Operations Division during the 2026 Construction Season, according to specifications on file in the office of the Director of Public Infrastructure.

The right to reject any or all quotes or to waive any informality is reserved by the City.

When submitting your quote, the envelope must be marked to indicate that it is a quotation submitted for the above-named project and project number.

**REQUEST FOR QUOTATION
FOR READY-MIXED CONCRETE**

TO THE BOARD OF PUBLIC WORKS OF THE CITY OF MANITOWOC, WISCONSIN:

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10 CU. YDS.	SLURRY	3 TO 6 CU. YDS.	100. ⁰⁰	1000. ⁰⁰
300 CU. YDS.	GRADE "A" PAVEMENT	3 TO 6 CU. YDS.	180. ⁰⁰	54000. ⁰⁰
25 CU. YDS.	GRADE "A" PAVEMENT	¼ TO 2-3/4 CU. YDS.	180. ⁰⁰	4500. ⁰⁰
5 CU. YDS.	GRADE "A" SIDEWALK	3 TO 6 CU. YDS.	180. ⁰⁰	900. ⁰⁰
5 CU. YDS.	GRADE "A" SIDEWALK	¼ TO 2-3/4 CU. YDS.	180. ⁰⁰	900. ⁰⁰
300 CU. YDS.	HIGH-EARLY STRENGTH (8-BAG)	3 TO 6 CU. YDS.	190. ⁰⁰	57000. ⁰⁰
25 CU. YDS.	HIGH-EARLY STRENGTH (8-BAG)	¼ TO 2-3/4 CU. YDS.	190. ⁰⁰	4750. ⁰⁰
25 CU. YDS.	HIGH-EARLY STRENGTH (9-BAG)	3 TO 6 CU. YDS.	200. ⁰⁰	5000. ⁰⁰
5 CU. YDS.	HIGH-EARLY STRENGTH (9-BAG)	¼ TO 2-3/4 CU. YDS.	200. ⁰⁰	1000. ⁰⁰
TOTAL FOR QUOTE QM-26-1				\$129,050. ⁰⁰

If there are additional charges that are not reflected in the unit prices, please check the box and include on separate page. All Additional fees will be reviewed and considered for award of the contract.

March 3rd 2026
DATE

R. & J. Fricke Inc.
COMPANY
Jay Fricke President
SIGNATURE AND TITLE

