



FIRE APPARATUS AND EQUIPMENT, INC.

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Appleton, WI 54913 US
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ADDRESS

Chief Todd Blaser
Manitowoc Fire Department
900 Quay Street
Manitowoc, WI 54220

SHIP TO

Chief Todd Blaser
Manitowoc Fire Department
900 Quay Street
Manitowoc, WI 54220

Estimate 3118

DATE 09/13/2023

EXPIRATION DATE 10/31/2023

PRODUCT/SERVICE	QTY	RATE	AMOUNT
Truck One (1) 2026 Enforcer 100' Mid-mount Tower, per department specifications, proposal #935	1	1,996,530.00	1,996,530.00
Delivery time would be approximately 31-34 months if approved for BMP at booking. If not approved, lead time would be 44-47 months for a standard lead time.			
No payment is required until delivery, but the following discounts are available:			
Prepay Chassis payment discount if chassis is paid 100 days before delivery	0	20,200.00	0.00
Prepay Aerial discount if aerial device is paid 100 days before delivery	0	10,400.00	0.00
100% prepay discount or any other amounts paid before delivery can be calculated if required.			
Due to long lead times, a clause has been added to proposals regarding excessive inflation. Clause reads: If the Producer Price Index of Components for Manufacturing [www.bls.gov Series ID: WPUID6112] ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts the order ("Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evaluation Month"), then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation Month. The seller will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order.			

TOTAL \$1,996,530.00

Accepted By

Accepted Date