



CITY OF MANITOWOC

WISCONSIN, USA

www.manitowoc.org



Public Safety Committee;

I am writing to bring to your attention the need to review and increase our EMS billing charges. As you may be aware, our current EMS charges were last updated in 2017. Since that time, we have conducted careful consideration of these charges during each budget cycle. However, the cost of operations has grown exponentially over the past several years, creating significant challenges as we find prices increasing for supplies and equipment.

To ensure that our charges remain appropriate and reflective of current economic conditions, we recently sought the expertise of our billing company to provide local data for comparison against our current EMS billing rates. Their analysis highlights a gap between our charges and those of similar services in the region, further underscoring the necessity of an adjustment.

Another challenge worth noting is the impact of our payor mix on our EMS operations. The demographics and financial makeup of our patient base directly influence our revenue. Our service model is user-based, so it is crucial that our billing rates adequately cover the cost of service delivery. Without an increase, we risk compromising our ability to maintain the high standard of care that our community expects and deserves.

Given these considerations, I urge the Committee to approve a resolution to increase our EMS billing charges. This adjustment is necessary not only to offset the rising costs of operations but also to ensure the long-term sustainability of our EMS services.

I appreciate your attention to this matter and look forward to discussing this further at our next meeting.

Sincerely,

Todd Blaser, Chief of Fire Rescue
City of Manitowoc

FIRE & RESCUE DEPARTMENT

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City of Manitowoc Rate Survey

Service	Jefferson EMS	North Fon du Lac Fire & EMS	City of Kiel	City of Oshkosh Fire Department	Green Bay Metro Fire Department	Mount Calvary Ambulance Service	City of Manitowoc	Average	Recommended Rate
BLS - Resident	\$ 1,700	\$ 1,300	\$ 1,400	\$ 1,200	\$ 1,300	\$ 760	\$ 805	\$ 1,277	\$ 1,250
BLS - Non Resident	\$ 1,700	\$ 1,300	\$ 1,400	\$ 1,200	\$ 1,300	\$ 850	\$ 905	\$ 1,292	\$ 1,250
ALS - Resident	\$ 2,000	\$ 1,400	\$ 1,500	\$ 1,300	\$ 1,400	\$ 950	\$ 860	\$ 1,425	\$ 1,400
ALS - Non Resident	\$ 2,000	\$ 1,400	\$ 1,500	\$ 1,300	\$ 1,400	\$ 1,050	\$ 960	\$ 1,442	\$ 1,400
ALS2 - Resident	\$ 2,100	\$ 1,600	\$ 1,800	\$ 1,600	\$ 1,700	\$ 1,175	\$ 960	\$ 1,663	\$ 1,600
ALS2 - Non Resident	\$ 2,100	\$ 1,600	\$ 1,800	\$ 1,600	\$ 1,700	\$ 1,265	\$ 1,060	\$ 1,678	\$ 1,600
BLS On Scene Care - Resident	\$ 800	\$ 500	\$ 500	\$ 400	\$ 600	\$ 285	\$ 310	\$ 514	\$ 500
BLS On Scene Care - Non Resident	\$ 800	\$ 500	\$ 500	\$ 400	\$ 600	\$ 325	\$ 360	\$ 521	\$ 500
ALS On Scene Care - Resident	\$ 1,300	\$ 1,200	\$ 1,100	\$ 1,000	\$ 1,000	\$ 550	\$ 310	\$ 1,025	\$ 1,000
ALS On Scene Care - Non Resident	\$ 1,300	\$ 1,200	\$ 1,100	\$ 1,000	\$ 1,000	\$ 625	\$ 360	\$ 1,038	\$ 1,000
Mileage - Resident	\$ 27	\$ 22	\$ 22	\$ 22	\$ 22	\$ 21	\$ 16	\$ 23	\$ 23
Mileage - Non Resident	\$ 27	\$ 22	\$ 22	\$ 22	\$ 22	\$ 22	\$ 16	\$ 23	\$ 23

Recommendations include bundled prices

EMS|MC

Authorization of Recommended Rates / Date

Printed Name / Title