



Memo

To: Dan Koski, DPI Director
From: Chief Blaser
Date: August 14, 2023
Re: Ambulance Bids

The Fire Rescue Department has finished our due diligence in review of bids received for the purchase of two ambulances. On June 28th the Board of Public Works accepted bids from four vendors and motioned to have them reviewed for tabulation.

In review of the four bids it was determined that our recommendation would be Osage Ambulance. Their bid provided was actually higher than our lowest bid but we feel that it should be awarded based on following:

1. Initial quote based on two year forecast and not current 2023 pricing
2. Demo available for cost savings of \$30,000
3. The ability to move forward with remount option in future ambulance replacement with needed wiring harness.
4. Rocker type switch available for ease of replacement versus a computer screen replacement.
5. Company founded on quality build
6. Spoke with several departments who stated high satisfaction and visited one similar to Manitowoc. They just took delivery of a new ambulance and were sending a ten (10) year old ambulance for a remount.

Total Cost: \$769,746.88

Please should you have any questions or concerns do not hesitate to contact me.