

**R E S O L U T I O N**  
**MCCLONE INSURANCE**

**WHEREAS**, the Common Council of the City of Manitowoc issued a Request for Proposals (RFP) seeking a benefits consultant for the City’s medical plan to represent the City by providing cost-effective, professional strategic planning with a vision for what the future of the City’s medical Plan Design should look like; and

**WHEREAS**, the City requested and received four proposals from benefit brokers. After review, McClone meets all required compliance guidance and resources to successfully guide the City through the ever-changing health care initiatives. Additionally, McClone can provide a cost-conscious program for the City’s health care for both employees and the City; and

**WHEREAS**, during the RFP process, it was discovered that the current agreement’s cost model included hidden costs in the form of commissions, indirect fees, and other charges. Due to the lack of transparency associated with this type of billing structure, it is recommended that the City transition to a non-commission-based model, which will involve a higher monthly fixed fee but will provide greater clarity and accountability in pricing; and

**WHEREAS**, at a meeting held on Monday, May 5<sup>th</sup>, 2025, the Personnel Committee recommended to accept the recommendation and enter into the attached agreements with McClone as the City’s Benefits Broker and Consultant for the administration of the City’s medical plan for City employees for the calendar years 2025 through 2028.

**NOW, THEREFORE, BE IT RESOLVED** that the Mayor and Common Council of the City of Manitowoc authorize the Human Resources Director and Finance Director to sign the required agreements and any related documents that are necessary to retain McClone as the City’s benefit consultant.

INTRODUCED \_\_\_\_\_ ADOPTED \_\_\_\_\_

\_\_\_\_\_  
Justin M. Nickels

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APPROVED \_\_\_\_\_

<b>Fiscal Impact:</b>	For the remainder of 2025, anticipated budget neutral due to McClone’s fee being the same as prior consultant’s fee. For years 2026 – 2028, consultant fee (\$85,000) will be incorporated into the respective year’s budget proposals. No additional tax levy or 2025 amendments needed
<b>Funding Source:</b>	Health Insurance Internal Service fund (7200-14310-526300)
<b>Finance Director Approval:</b>	/SMA
<b>Approved as to form:</b>	/EGN

This Resolution was drafted by Eric G. Nycz, City Attorney